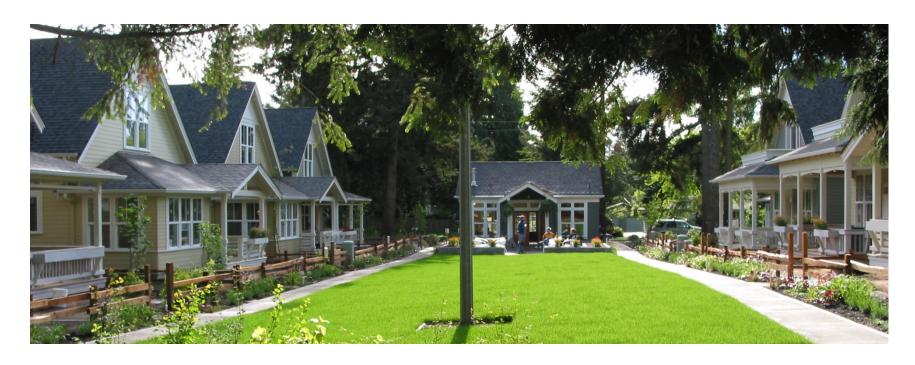
How smaller homes got started again in the Puget Sound area.



Start with great demonstration projects, evaluate, then code!

- My message use stealth approach!
- Small (<1,000) & moderate (<1,500) detached homes normal 30 years ago.
- There is a way & need to bring back.
- Will present ten year process where smaller detached is normal again.
- Yep some lessons learned in process!

1997-2007 seven projects with home sizes from 486 to 1,500 SF







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Jim Soules Background

- UCB Architecture NO, so Economics
- First job, Marin County, CA, Planner
- Peace Corps, Afghanistan
- Harvard Business School
- Orange County, CA, Developer 70's
- Country Director, Afghan Refugees
- Exec. Dir., Seattle Housing Non-Profit

Clusters of smaller detached housing as infill is not a new idea





New City of Kirkland, WA 2007 code may still be most progressive in US

- Option to typical single-family zoning from dwelling units per acre to floor area per acre.
- Max. Home Size 1,500 SF
- Encourages smaller homes
- Ordinance No. 4120

Kirkland Process for Innovative Housing Codes

- Electeds and Staff visited Third Street
 Cottages completed 1998
- 2000 Formed Housing Task Force
- 2002 Demonstration Project RFP
- 2 of 5 proposals accepted
- 2005 two projects completed

Teaser Code Summary

- Alternative to Minimum Lot Size
- Allowed in all single-family zones with 7,200 to 12,500 SF minimum lots.
- 35% FAR of net buildable site
- Detached homes up to 1,500 SF
- Carriage homes up to 800 SF
- 2 or 3 Unit homes up to 1,000 SF

Kirkland Innovative Housing Demonstration Program

- Intent more housing choices
- Bonus based on proforma plat with 7,200 SF lots
- 2 cottages (<1,000 SF) per lot
- 1.5 compact (<1,500 SF) per lot
- Director has discretion

BUT process really got started with a project built in 1916!

- Ten 400 SF homes in SF zone.
- Seattle allow renovate if same size/footprint, or build big homes
- So renovated as is with parking.
- Sold out. Huge media.
- New cottage code, never applies.

Pine Street Cottages

Seattle, WA



Built – circa 1915 Major Renovation - 1991

Pine Street Cottages

Seattle, WA



So Built First CHD in U.S.

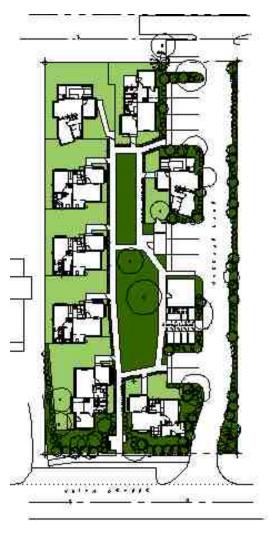
Third Street Cottages, Langley, WA



Completed 1998

Third Street Cottages

8 cottages, 29,400 SF site, 11.8 du/acre





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Smaller is Greener

- Greatest impact is extraction, transportation, manufacture, and maintenance of building materials.
- Smaller Homes use less energy
- Increase average density towards 15 DU/acre supports public transit.
- Size Matters!

Market Ready for Smaller Detached

- 60% of US households 1 or 2 person.
- 27% single in US, 40% in Seattle
- Less than 22% 2 adults with 1+ child!
- The "new now" economy
- Demand for streetcar neighborhoods
- Dissatisfaction with condominiums

Start with Demonstration Projects

- Production builders are risk adverse and not innovators
- Const. lenders rely on appraisers
- Appraiser rely on comparables
- Realtors say smaller won't sell
- Public officials risk adverse too!

Consumers Drive Change

- If no quality smaller homes to see consumers think it is not possible.
- Target Cultural Creatives 20+% of market. Civic, Green, Smart. \$\$
- Start high quality, get market acceptance first. Consumers follow!
- Think Mini-Cooper, then Scion!

Build Models to Show What Possible

- Buyers now have new choice
- Planning staff takes officials
- Other builders copy
- Neighborhoods can evaluate
- Lenders feel comfortable
- Realtors still hard to convince

Change means Innovation and Risk

- Innovation usually comes from small, maverick developers.
- Start small with high bar!
- Encourage a team with developer and architect as partners.
- Get good project in consumer media professional media doesn't matter.

But Make Sure Good Design Guidelines in Place or Backlash!



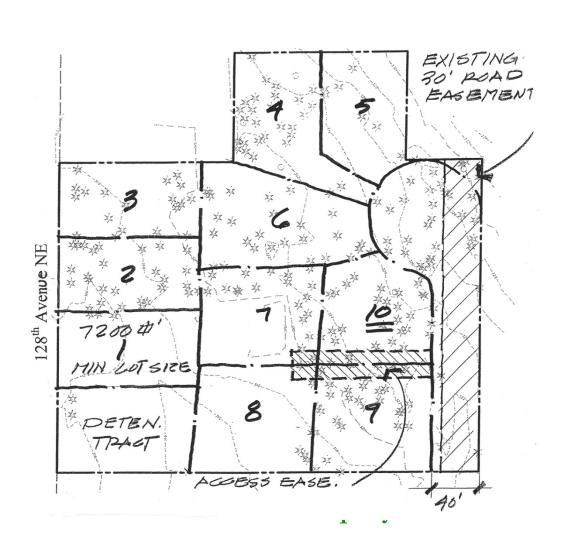
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Danielson Grove Kirkland Demonstration Project



Complete Fall 2005

DG Site - Ten 7,200 SF Lots



Danielson Grove



Description Danielson Grove

- 16 homes 2 cottages + 2 compact
- 700 SF 1 BR + 800 SF 2 BR
- Compact from 1,200 to 1,500 SF
- Detached clustered garages
- 3,000 SF lots facing on courtyards
- Commons Bldg. over Vault

Danielson Grove

- Net Buildable Area = 79,656 SF
- Standard zoning = 10 7,200 SF lots likely each 3,000+ SF homes
- Built 16 homes ranging from 700 SF 1
 BR to 1,500 SF 3BR homes
- Density 5.5 to 8.8 DU/acre





First Floor

19'-1" x 13'-6" 12'-7" x 11'-1" 10'-6" x 11'-1" 11'-6" x 20'-6" full Living Room Kitchen Dining Room Bedroom Bathroom

Second Floor >5'

11' x 13'-6" 11' x 13'-6" three-quarter full Bedroom Suite Bedroom 2 Bathroom 1 Bathroom 2

Total Heated Area 1497 sq ft

Danielson Grove

Kaleah

Kirkland Bungalows

Developer - Cam West Architect - Mithun



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Kirkland Bungalows Kirkland Demonstration Project

Net Buildable Area = 71,155 SF

Standard zoning = 10 - 7,200 lots likely each with 3,000 SF home

Built 15 - 1,300 SF 3 BR homes with 200 SF attached garages.

Density - 6.1 to 9.2 DU/acre

Post Project Innovative Housing Evaluation

- Demonstration code required outside consultant evaluation
- Projects were well-received
- Similar projects will work in other neighborhoods
- More work needed on standards

New Code Development Process

- Outside consultant conducted focus groups, met with residents, met with neighborhood groups
- Consultant met with developers
- Staff prepared revised code
- Several Planning Comm. Meetings, Council adopted 12-07

Cottage, Carriage and Two/Three Unit Home Code - 2007

• PURPOSE - To provide choices in housing types through projects that are compatible with existing single-family homes, and to promote housing affordability by encouraging smaller homes.

New Code - Key Components

- Max. FAR .35
- Max. Density Double zone allowed
- Project Size Min. 4; Max. 24
- Project Separation 500 to 1,500 feet
- Park <700=1; <1,000=1.5; <1,500 = 2
- Coverage < 50%
- Height 25' with 6/12 above 18'

Cottage Standards

- Covered porches min 64 SF
- Height 18′, but 27′ if 6:12 pitch
- Garage area > 250 SF is FAR
- Yards 20' public street, 10' side
- Parking Under 1,000 SF = 1.5
- Parking 1,001 to 1,500 SF = 2

Two and Three Unit-Homes

- Two Unit 1,000 SF, 2,000 total
- Three-Unit 1,000 SF 3,000 total
- May convert existing homes
- Look like a single family home
- Some parking allowed in front
- Design review if more than one
- Director may modify if intent met

Median Income Housing

- Projects with 10 or more units
- Sliding scale 10 units 1 at 100%;
- 11 units 1 at 98%, on so on to 24 units 2 at 92%
- Affordable housing not counted in FAR, but size limited.

Who lives at Danielson Grove?

| 16 H | lomes | 10 Typical Homes (guess) |
|---|---------------------|-----------------------------|
| # Adults* 24 # Dependents under 18 # Dependents over 18 Total Residents | 4 0 28 | 20 10 ? 30+ |
| #Autos # RVs #Walk, bike or bus to work # Retired Adults | 20 0 2 1 | 24 4 ? ? |
| Households One person Two persons 3 Persons 4 persons | 6 9 0 1 | |

Smaller is More!

- Smart Growth get suburban density to 10+/acre to promote public transit.
- Climate Change Smaller homes require less material, less energy.
- Walkable Community-more density opens opportunities for non-franchise neighborhood stores (require onsite made products!).

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