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TSIAN UAL Se conference

MARCH 7, 8 & 9, 2007 University of Denver Sturm Coll<u>ege of Law</u>

Join your colleagues from all across the United States at the region's largest and most comprehensive land use planning and law event. This three day annual conference brings together a diverse group of professionals and faculty from across the Rocky Mountain West and the country for discussion and debate of critical regulatory, environmental, and land development issues.

Dynamic sessions focus on current and controversial topics led by world-class speakers who are sure to educate, provoke, and entertain.

Networking opportunities are unparalleled, while new clinic and workshop options will engage the intellect and provide maximum opportunity for interaction.

who should attend:

attorneys planners architects landscape architects environmental professionals public health professionals builders & developers real estate practitioners utilities and water industry professionals

land trust representatives elected & appointed officials academic faculty redevelopment agency representatives community stakeholders students others interested in land use

Overcoming The Dreaded D Word





David Jensen, Fasla, Apa DAVID JENSEN ASSOCIATES, INC. Community Planning & Design

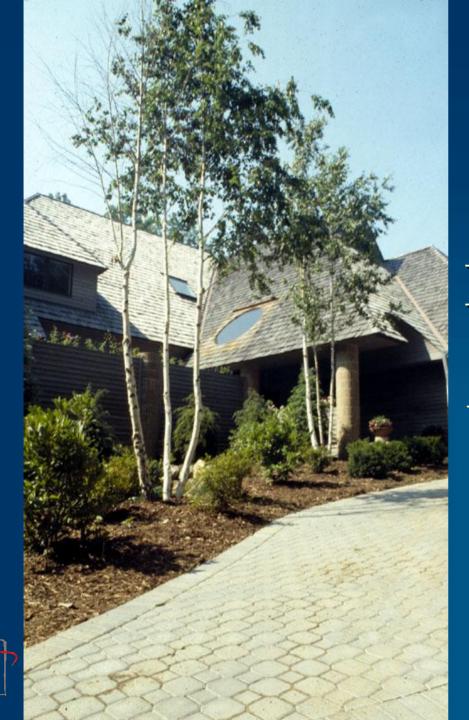
1451 S. Parker Road Denver, CO 80231 303/369-7369 djensen@davidjensenassociates.com

It's More About Community Than Density



Traditionally, Lower Density Has Been Synonymous with Higher Quality Housing with the Focus on Lot Size.





Planners and Residents of **Higher Density** Communities **Believe** Just the Opposite

Conventional lot-by-lot zoning is usually designed to keep the worst from happening, not to encourage the best



Density is a Primitive Form of Evaluating the Quality of the Community



Euclidean Zoning Segregates Land Uses Into Dimensional Standards Separating The Larger Lots From The Smaller "Less Expensive" Lots



Higher Land Costs have Reduced Purchasing Power



Typical for Tampa/St. Petersburg, Florida Area

Average New Home Price Average Raw Land Price

Average Finished Lot Price\$33,5Typical Density3.2 URaw Land to Home Price Ratio7.33Finished Lot to Home Price Ratio20.94

\$160,000 \$37,500/Ac. \$11,720/unit \$33,500 3.2 Units/Ac. 7.33% 20.94%

A Solution

Source: Tampa/St. Petersburg HBA, Local Realtors and THK Associates, Inc.

If raw land costs are \$50,000 / acre in this area, what is the necessary home price to maintain a density of 2.0 units / acre?

Assume raw land to home price of 7.33%.







If raw land costs are \$75,000 / acre in this area and the average cost of a single family home is \$160,000, what is the required density to keep the home price at \$160,000? Assume raw land to home price of 7.33%.



6.4 units / acre



Typical for Tampa/St. Petersburg, Florida Area

Home Price Necessary to Develop Typical 3.2/Acre Density

Raw Land Price/Acre \$37,500 \$52,500 \$75,000 \$85,000 \$100,000

Raw Land Price/Unit \$11,720 \$16,406 \$23,438 \$26,560 \$31,250

Necessary Home Price \$160,000 \$223,820 \$319,750 \$362,380 \$426,330

Source: Tampa/St. Petersburg HBA, Local Realtors and THK Associates, Inc.

Typical for Tampa/St. Petersburg, Florida Area

Density Necessary to Develop Average \$160,000 Home

Raw Land Price/Acre	Raw Land Price/Unit	Required Density/Acre
\$37,500	\$11,720	3.2
\$52,500	\$11,720	4.5
\$75,000	\$11,720	6.4
\$85,000	\$11,720	7.3
\$100,000	\$11,720	8.5

Source: Tampa/St. Petersburg HBA, Local Realtors and THK Associates, Inc.

Understand the Homebuyer and How they Purchase



Buyer Purchasing Sequence It's NOT Location, Location, Location



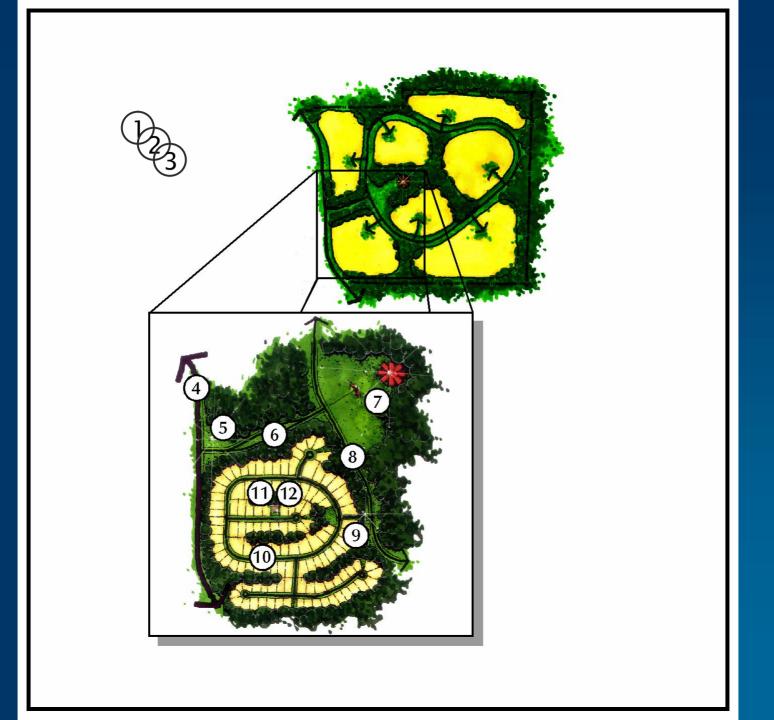


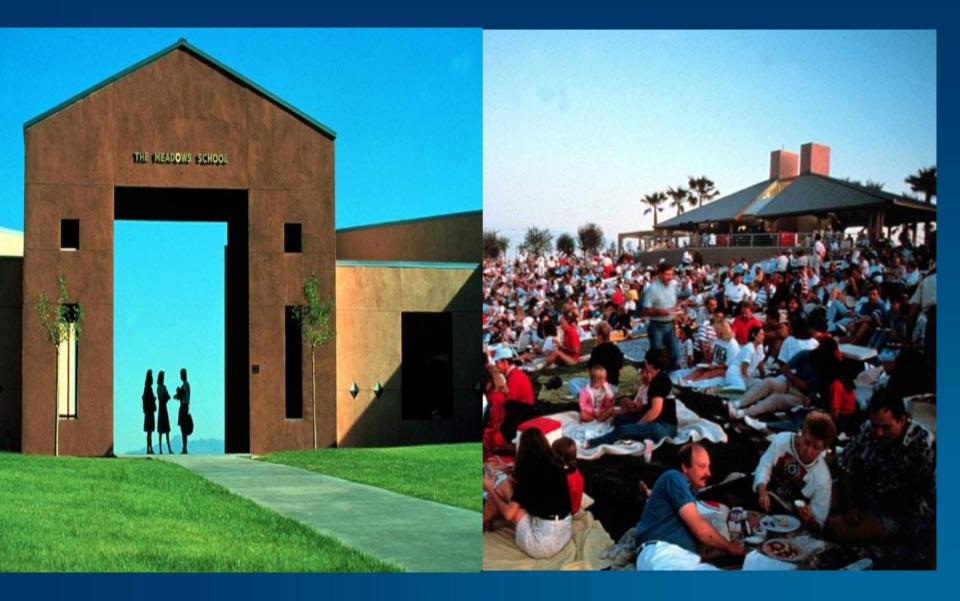
Investigate Features of a Particular Area of Town

1. Reputation and Quality of the Schools

2. Access to Employment Opportunities

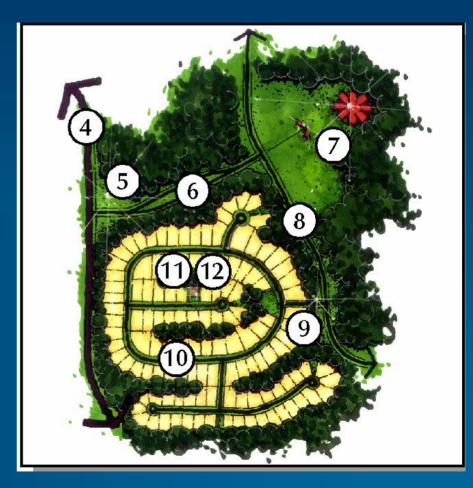
3. Image and Character of the Area Including Recreational Facilities and Lifestyle Opportunities





Investigate Features of Community

4. The Community Perimeter
5. The Community Entry
6. The Community Transition Drive

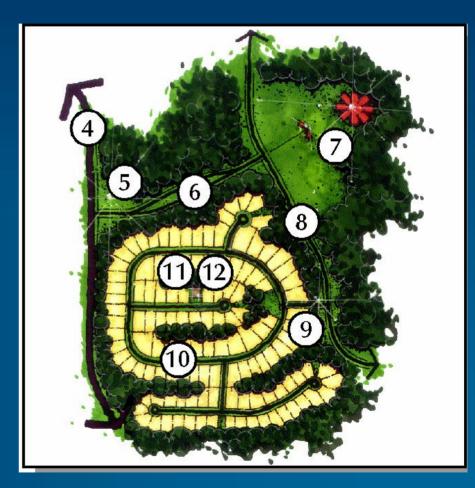






Investigate Features of Community

7. The Community Lifestyle
8. The Community Drive





Investigate Features of Village

9. The Neighborhood Entry 10. The Neighborhood Streetscape 11. The Lot 12. The House







<u>Old Idea: Density</u>

• Large Lots are desirable

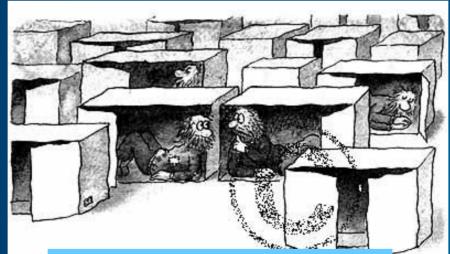
• Low density is Good

New Idea: Density

- Low Density Contributes to Sprawl and Air Pollution
- Higher Density Can:
 - Preserve Farmland
 - Preserve Rural Character



People Fear that Any Increase in Density will Mean a Downgrade in Quality



"Careful what you say around here, the walls are paper thin.



Overcoming the Dreaded D Word

Meet The Needs and Wants of Consumers Create a Feeling of Openness Incorporate Pedestrian Scaled Connections



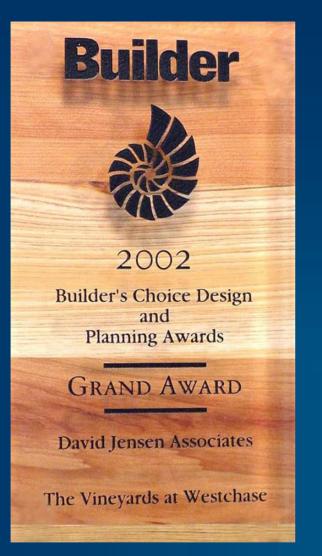
Overcoming the Dreaded D Word

Include Community Spaces Include Mixed uses to Promote Live, Work, and Play Environments Recognize the Role of Density in Affordability

Meet the Needs and Wants of Consumers







The Vineyards

Hillsborough County, Florida





The Vineyards Project Statistics

Gross Acres:

Number of Units:

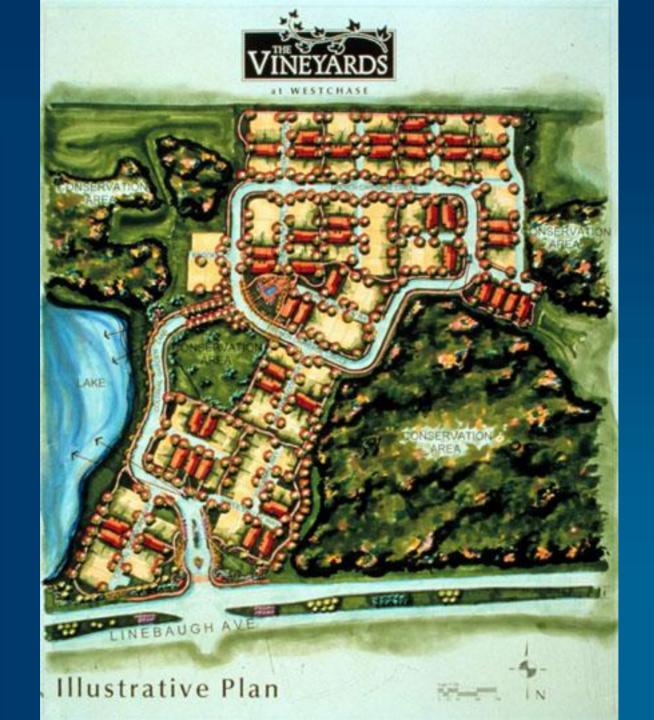
Gross Density:

Typical Lot Size:

Home Price:

18.8 120 6.4 DU/AC35' x 85' \$138K - \$180K









AREA





Create a Feeling of Openness





The Golf Club at Cherry Creek Denver, Colorado

The Golf Club at Cherry Creek Project Statistics

Gross Residential Acres: 56.2 Number of Units: 208 3.7 DU/AC Gross Density: 45' x 90'-100' x 100' **Typical Lot Size:** Home Price: \$600K - \$1.2M





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dgolfer.com

COLORADO

THE MICKLAUS LEGACY CONTINUES IN DENVER

6

COLORADO'S MISSING LINKS

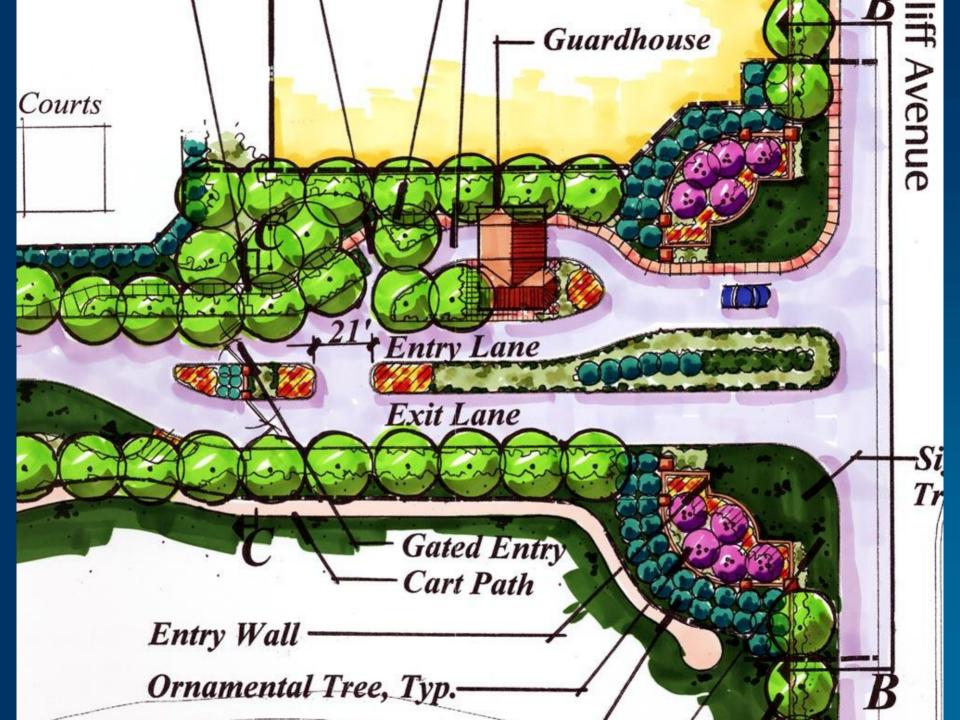
DRIVING RANGE: 5 HOT NEW CARS

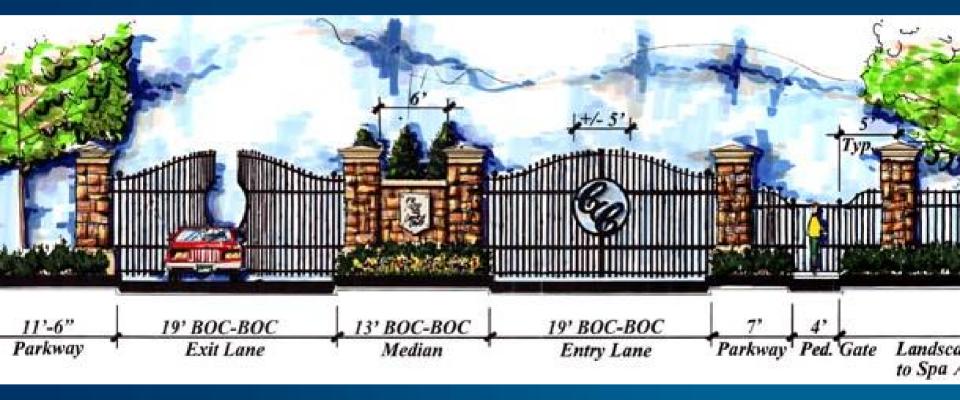










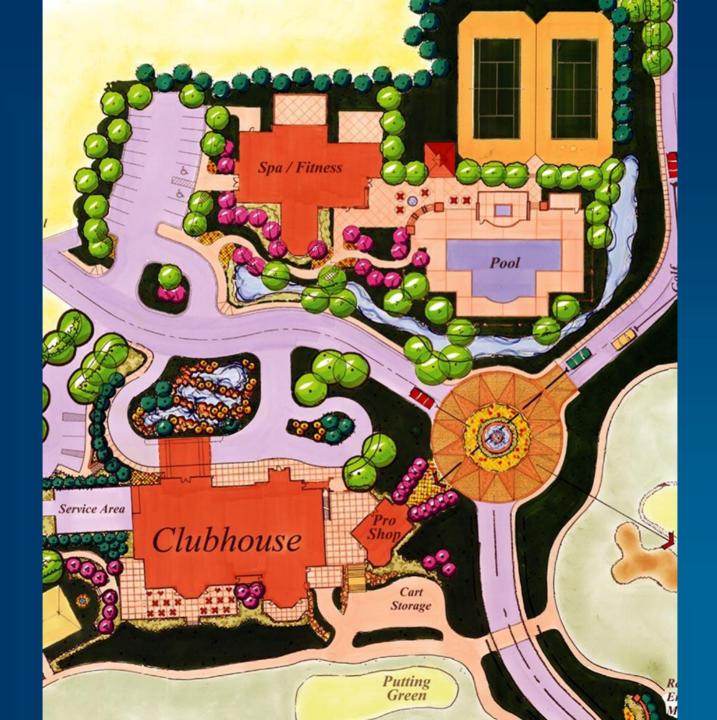


















Incorporate Pedestrian Scaled



Connections



Reliding With Trees.	
BAILEY'S GROVE EASTBROOK HOMES-KENTWOOD, MICHIGAN DAVID JENSEN ASSOCIATES-DENVER, COLORADO	
IN RECOGNITION OF SUCCESS IN SAVING AND PLANTING TREES DURING CONSTRUCTION HENDED V IN CONFRICTION MIRI AND The National And The National And The National And Conference of the Success of Saving Construction Main a And Conference of the Success of Saving Construction And Construction And Construction And Construction And Construction And Construction	

Bailey's Grove

Kentwood, Michigan

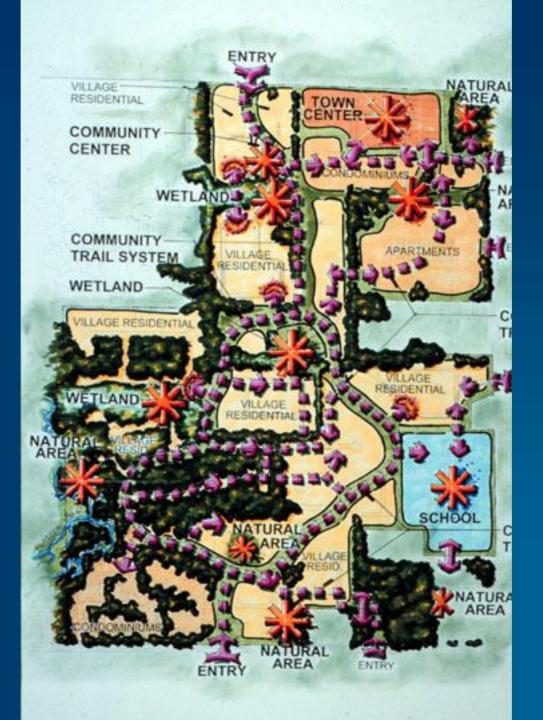
Bailey's Grove Project Statistics

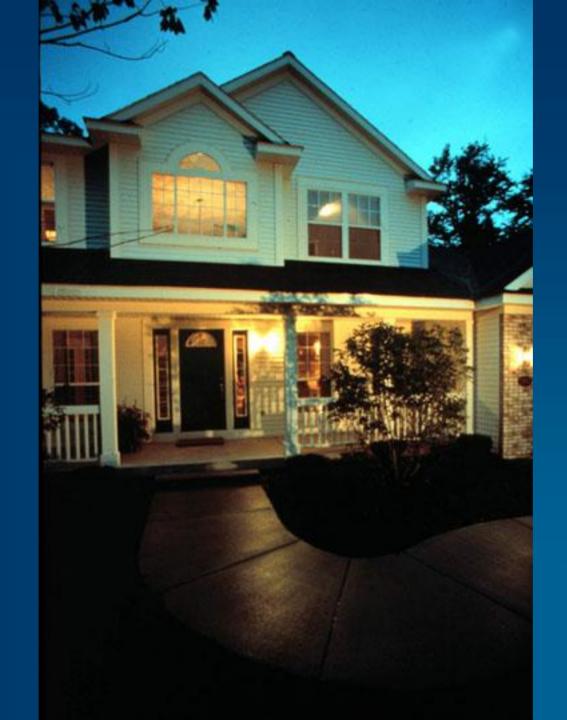
Gross Resignational Acres: Number of Units: Gross Density: **Typical Lot Size:** Home Price:

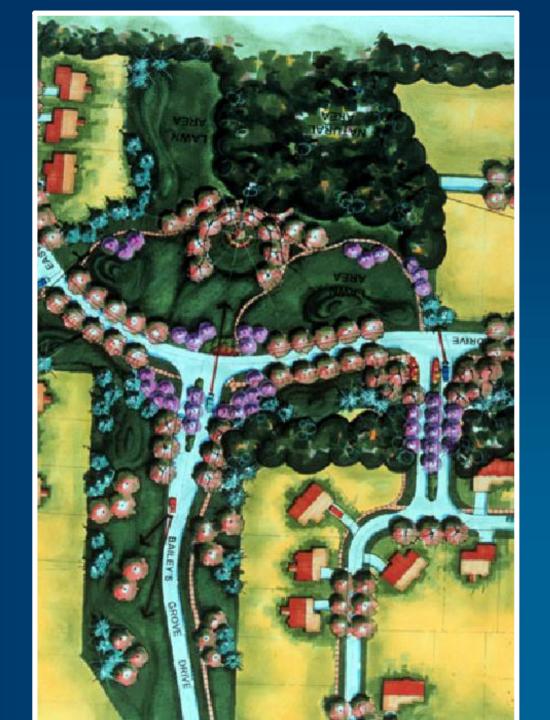
2801105 3.9 DU/AC 55' + 80' x 100' \$140K - \$350K



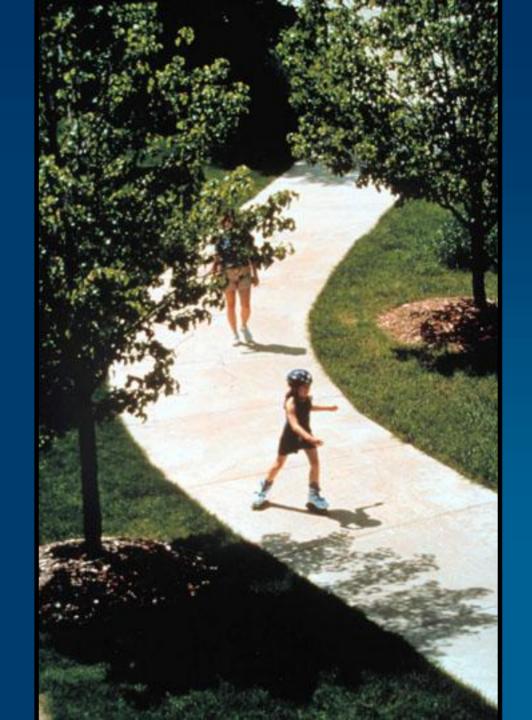
















Include Community Spaces







MERIT AWARD

DAVID JENSEN ASSOCIATES

PEBBLE CREEK

PRESENTED BY BUILDER MAGAZINE

1994

Choice Design & Planning Awards

Pebble Creek

Henderson, Nevada

Pebble Creek Project Statistics

Gross Acres: Number of Units:

INUMBER OF UTILS

Gross Density:

Typical Lot Size:

1994 Home Price:

67.4

405

6 DU/AC

45' x 95'

\$97K - \$127K

Sold 280 Homes in First Year

PEBBLE CREEK









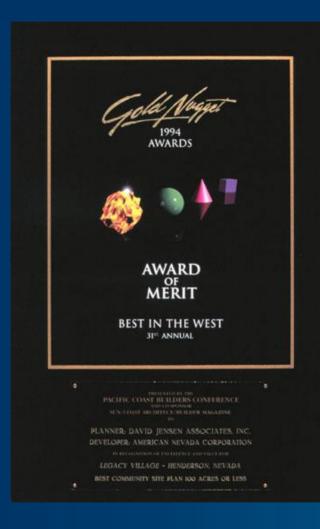












Summit Pointe Parcel 4 At Green Valley Ranch

Henderson, Nevada

Summit Pointe Project Statistics

Gross Residential Acres: 41 Number of Units: 2696.6 DU/ACGross Density: 50' x 80 - 50' x 62' **Typical Lot Size:** Single Family Detached and Duplex **Product:**

COMMON PROJECT ENTRANCE

VILLAGE ONE

COMMUNITY RECREATION CENTER

COMMUNITY CONCEPT

- THIS & ACRE MINE VALAGE COMMUNITY FEATURES THREE DISTINCT PRODUCT TYPES CLIPITERED ABOUT A COMMON RECREATION CENTER AND ENTRY DRIVE ELEMENTS CONTRIBUTING TO THE PROJECTS REMARKABLE SUCCESS INCLUDE
 - A STRONG SENSE OF COMMUNITY IDENTITY DEFINED BY CAREFUL PLACEMENT AND DESIGN OF COMMON FLEMENTS.
 - A SPACIOUS FEEL AT A DENSITY OF OVER SIX UNITS
 - QUALITY AMENTITIES DESIGNED TO DELIGHT RESIDENTS AND PROMOTE HOME BALES
 - A DIVERSITY OF PRODUCT TYPES APPEALING TO A BROAD RANGE OF BUYERS.

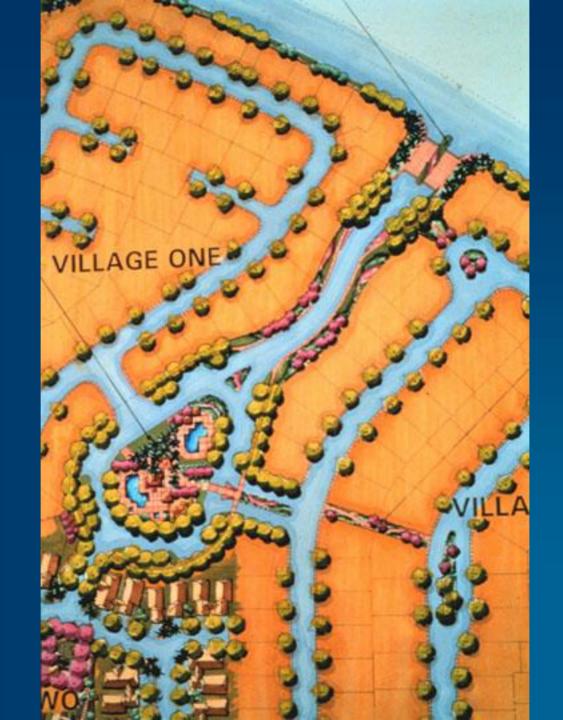
---- PEDESTRIAN CONNECTION

VILLAGE THREE

OPEN SPACE PATH/DRAINAGE CORRIDOR

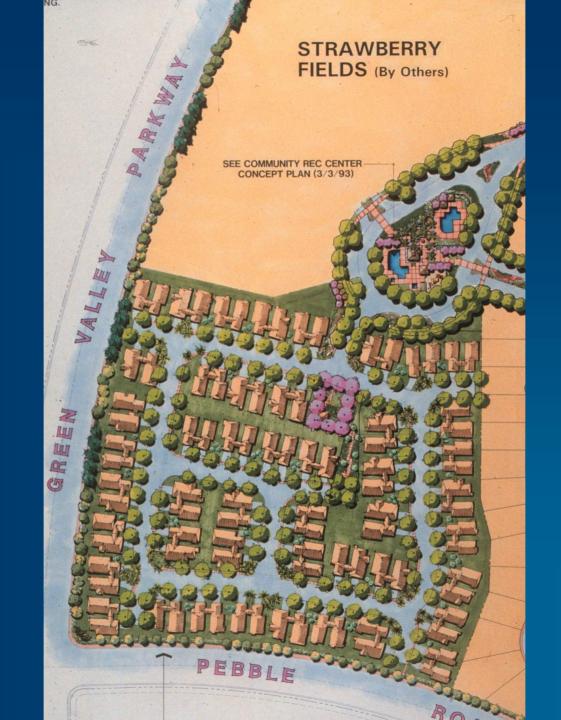
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Community Site Plan

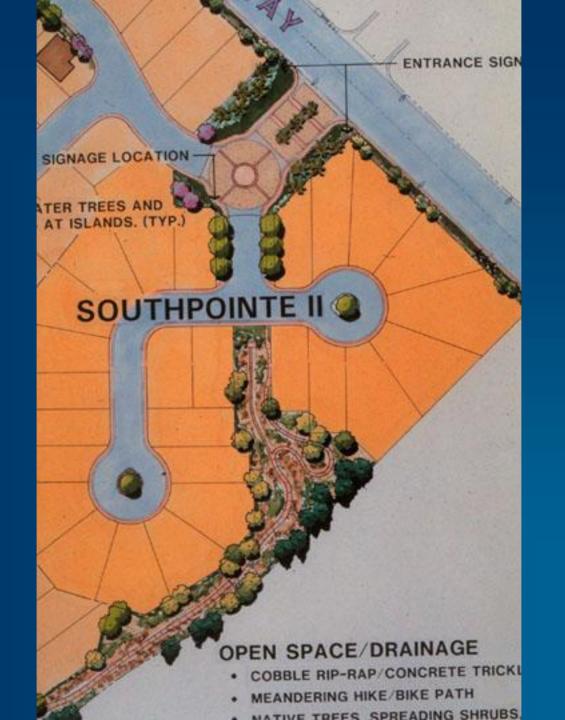










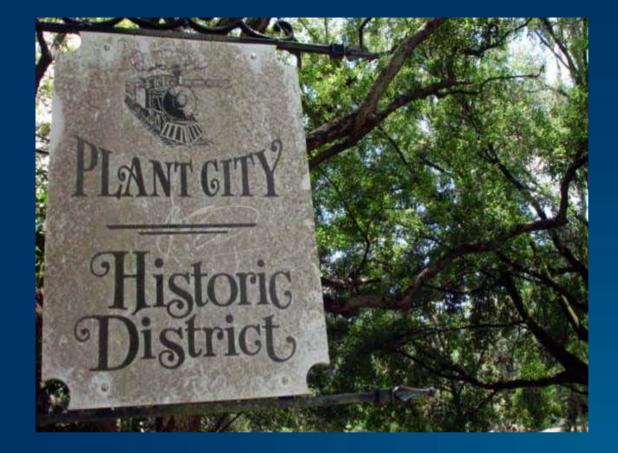




Include Mixed Uses to Promote Live, Work, and Play Environments







Lakeside Station Plant City, Florida

Lakeside Station Project Statistics

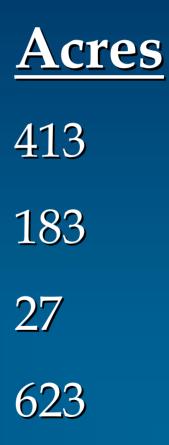




Open Space Summary

Land Use

Wetlands With Buffers General Open Space Community Park Total Open Space















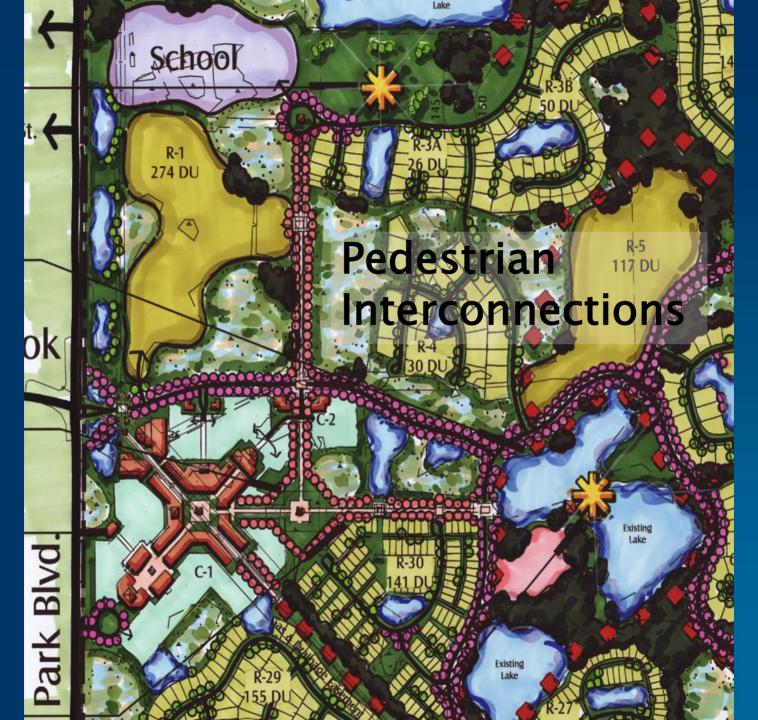
Natural Wetlands as Community Feature



Historic Road to Remain







Pedestrian Oriented: Promote-Live/Work

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Existing Lake

Provide Passive Parks for Each Neighborhood





Recognize the Role of Density in Affordability





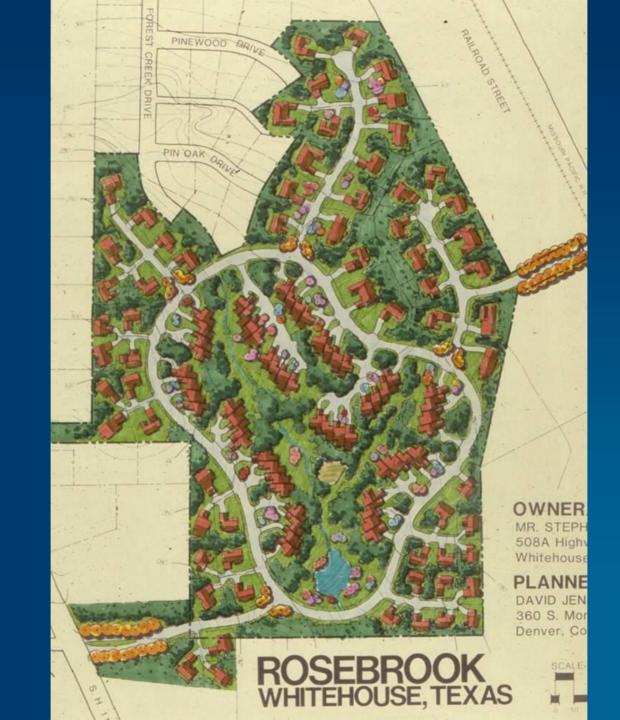
Rosebrook

Whitehouse, Texas

Rosebrook Project Statistics

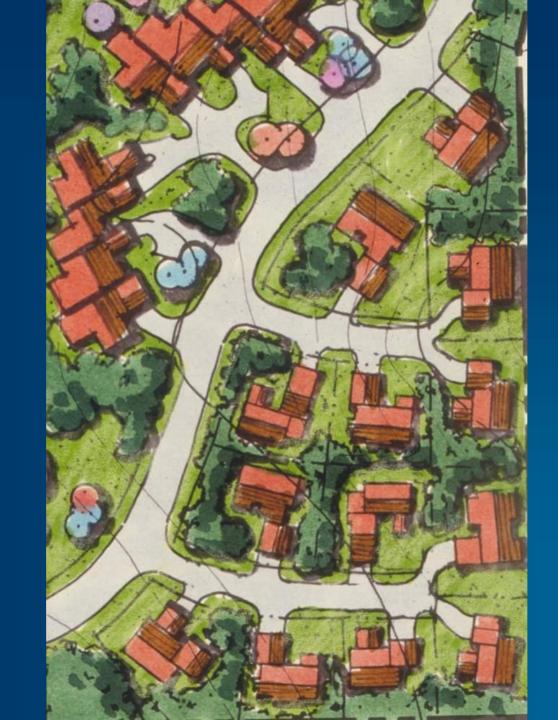
Gross Acres:	31
Number of Units	: 125
Gross Density:	4.0 DU/AC
Typical Lot Sizes	: 4,800 – 9,900 sq ft
Price: Ph	ase II starting at \$154,000











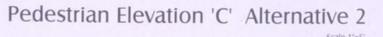


Rosebrook Entry Landscape Concept 'C'



Pedestrian Elevation 'C' Alternative 1







-V EXISTING FENCE AND COLUMNS

LAWN

5' DETACHED SIDEWALK

STANDARD SHADE STREET TREES 30' O.C. LOCATE TRUNKS 3' MINIMUM FROM PAVING

PROPOSED HOUSE LOCATION AND DRIVEWAY

SIDE OF ROAD Plan 'A'

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    Note:
    This design concept is the property of David
```





HWN 1105

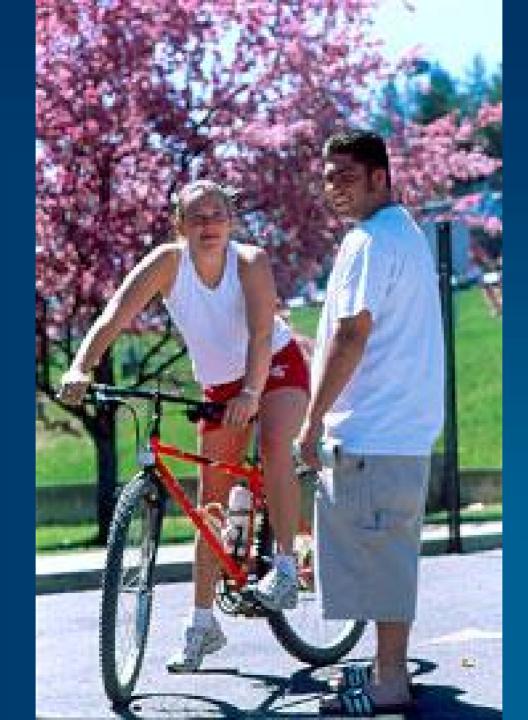


Proposed Future Entry Subject to change without notice.

-J FLOWERING SHRUBS

sebroc







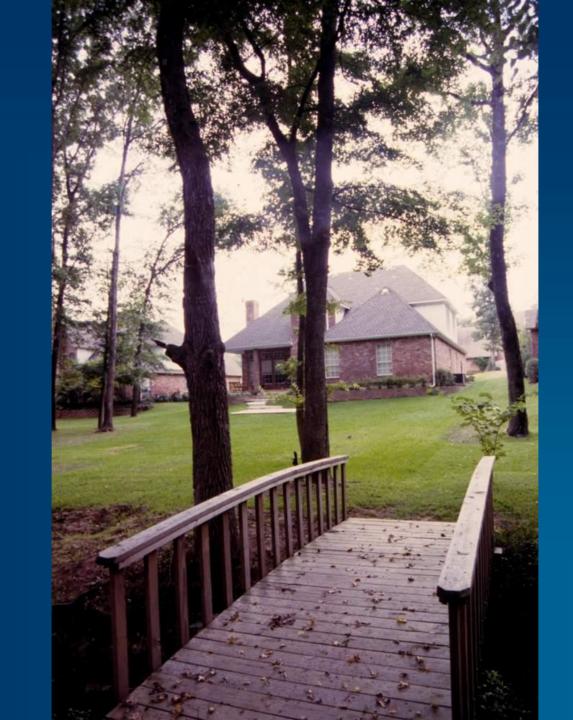
















Overcoming the Dreaded D Word

Meet The Needs and Wants Of Consumers

 Create a Feeling of Openness
 Incorporate Pedestrian Scaled Connections



Overcoming the Dreaded D Word

Include Community Spaces Include Mixed uses to Promote Live, Work, and Play Environments Recognize the Role of Density in Affordability

It's More About Community Than Density



Overcoming The Dreaded D Word





David Jensen, fasla, apa

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