

Exploring Ecosystem Services on State Trust Lands in the West

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Susan Culp, Project Manager

Western Lands
and Communities

————— *A Joint Venture of the* —————
Lincoln Institute of Land Policy and Sonoran Institute





The Sonoran Institute inspires and enables community decisions and public policies that respect the land and people of Western North America.

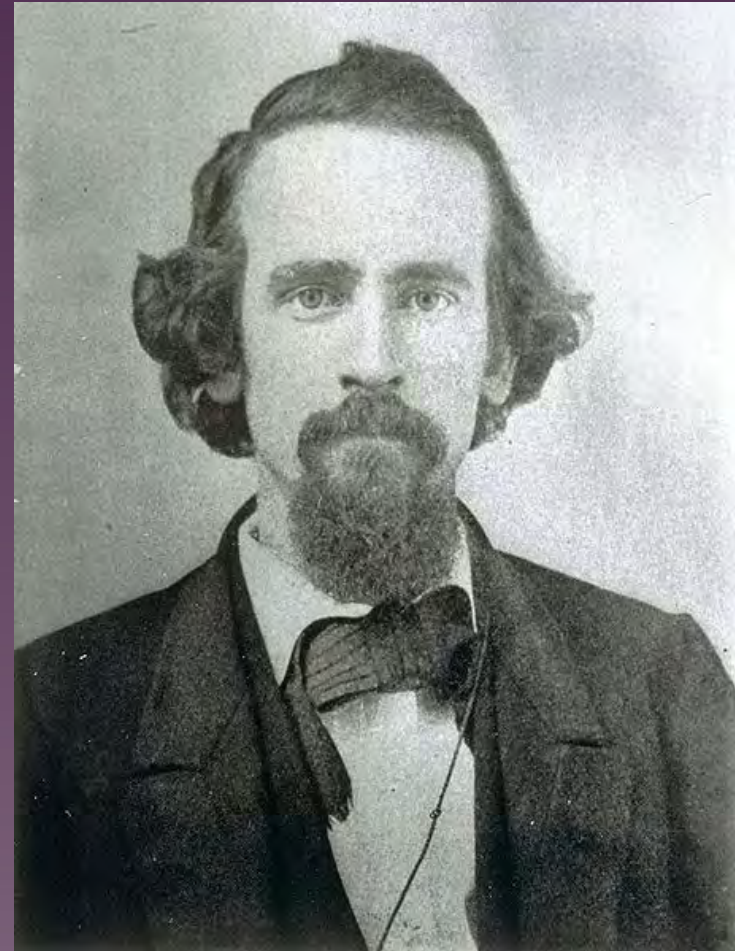


*Our Vision:
A West of healthy landscapes, resilient economies,
and vibrant communities.*

Western Lands & Communities

A joint venture of the Sonoran Institute and the
Lincoln Institute of Land Policy

- Partnership established in 2004
- Lincoln Institute of Land Policy founded in 1974 by the Lincoln family – inspired by the works of Henry George
- *Progress and Poverty* (1879)
- Land value tax – concept that land ownership and valuation structures could be used to generate public goods



Western Lands and Communities

State Trust Land Program

- Seeks to broaden the range of land use information, tools, and policy options available to state trust land managers and diverse stakeholders for long-term, sustainable management of trust lands.



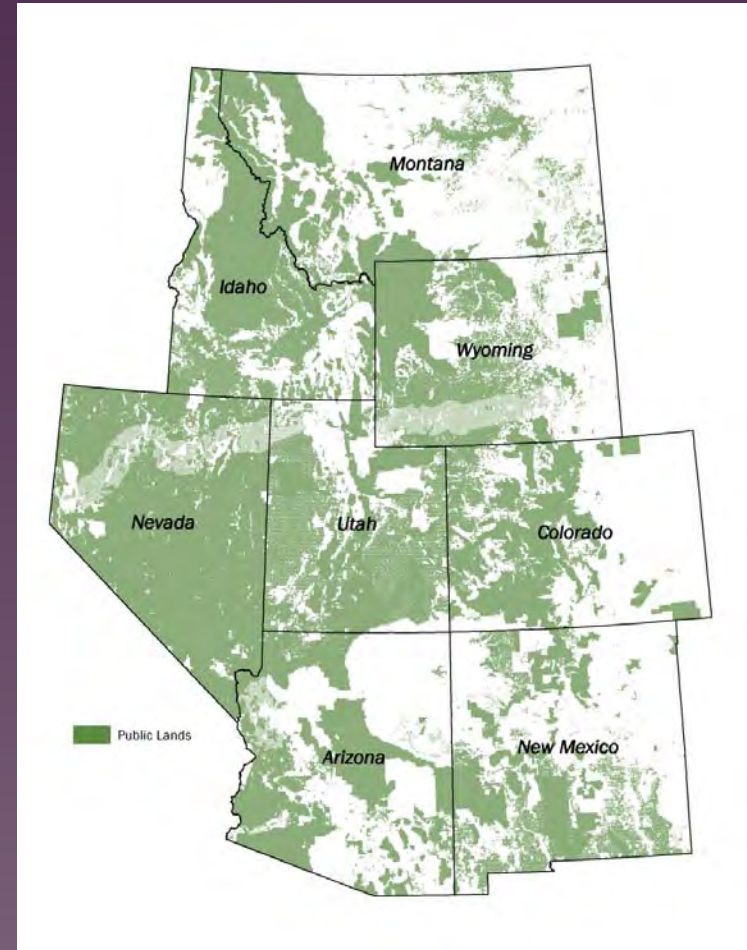
What and Where are State Trust Lands?

- Intermountain West:
Sonoran Institute's core
geography



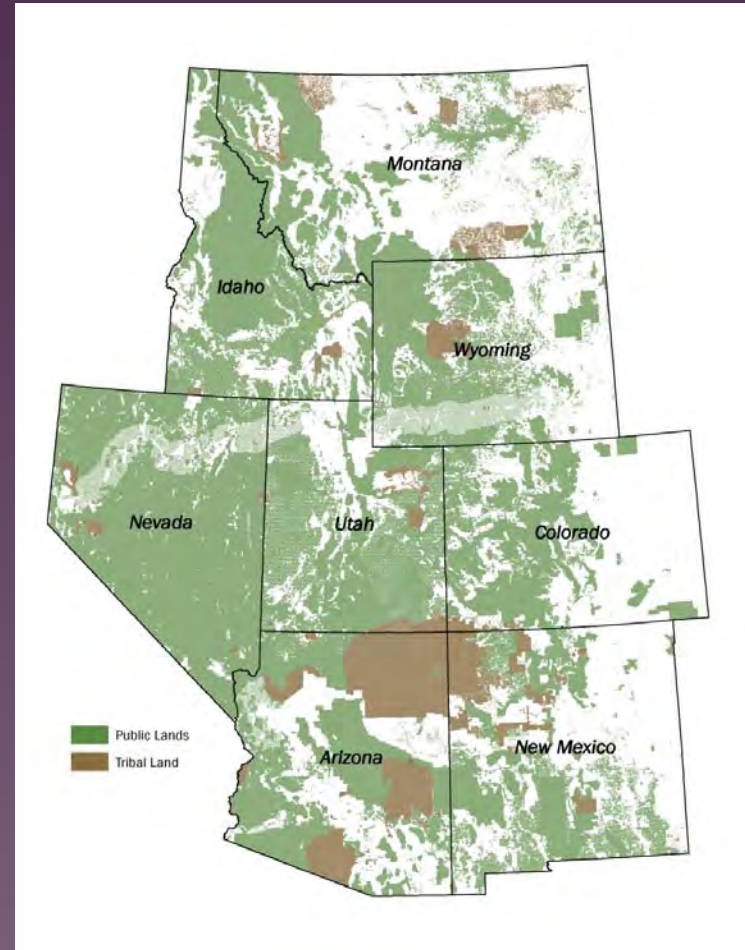
Public Lands in the West

- Public lands in the West that are in federal ownership
 - BLM
 - US Forest Service
 - Parks & wilderness areas



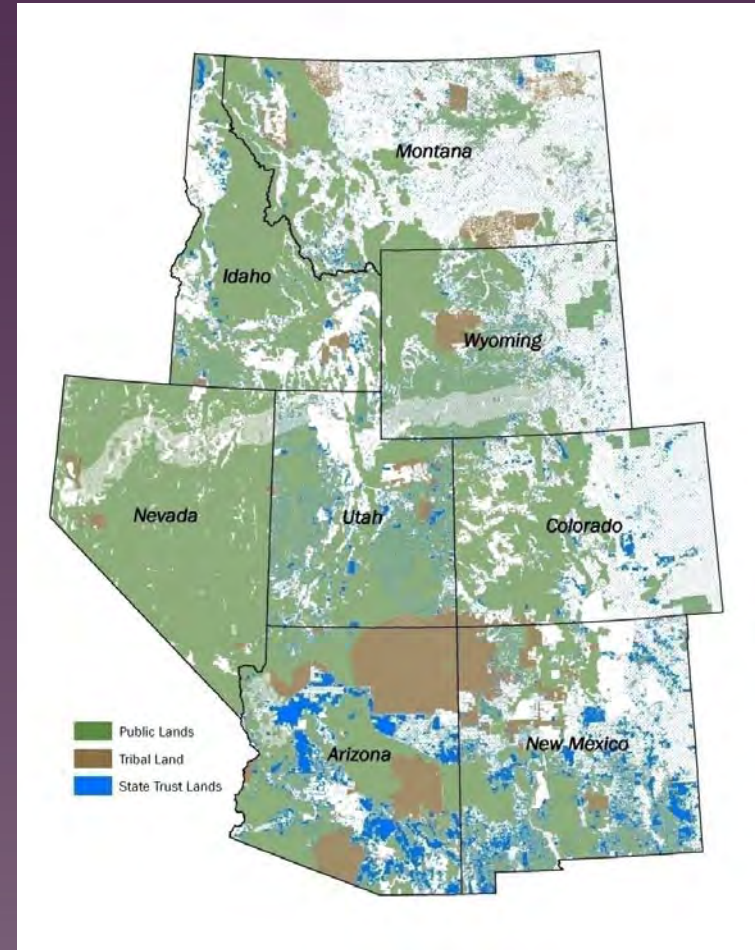
Add in Tribal Lands...

- Federal public lands
- Tribal lands



State Trust Lands: A Unique Category of Lands in the West

- Granted to states by Congress upon entrance into the Union
- Held in a perpetual, intergenerational trust to support a variety of public institutions – the primary beneficiary being public schools
- Managed largely for revenue generation – grazing and agricultural leasing, commercial leasing, real estate development, oil/gas/mineral extraction
- 23 states still hold state trust lands from their original grant – mostly in the interior West – totaling approximately 46 million acres



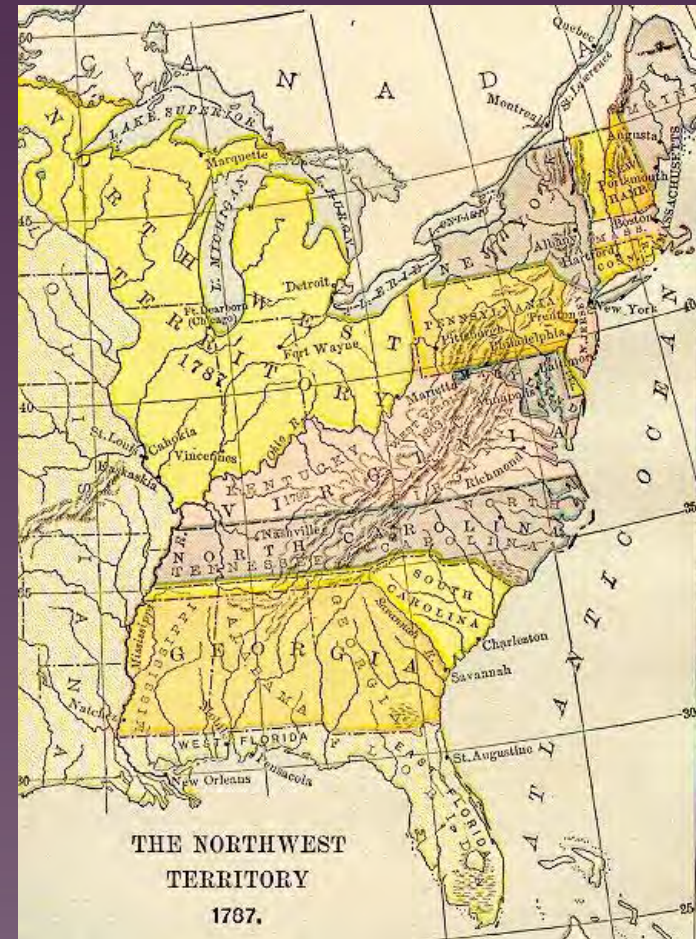
Origin of State Trust Lands

- Following Revolutionary War, Congress faced three-part challenge
 - Flood of recent immigrants and settlers heading West
 - Jeffersonian vision: a free people must be an educated people
 - Need to secure claims to the frontier from rebellion or European rivals
 - Massive war debts and limited federal revenues
- Solution: General Land Ordinance (1785) and Northwest Ordinance (1787)
 - Federal government had one resource in abundance: land
 - Organizing settlement through rectangular survey, repaying national debt through sale of lands, providing for education and essential services through trust grants

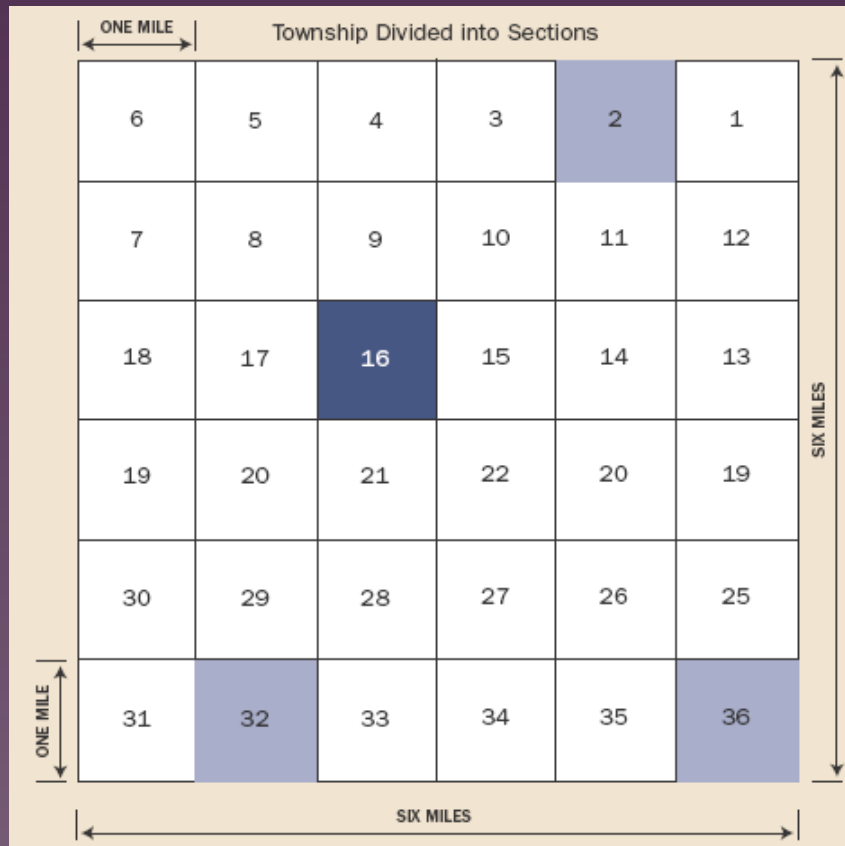


Northwest Ordinance (1787)

- Created a system of territorial governments and process for transitioning territories into new states
- Article V required that states be admitted on “equal footing” with the existing states
- Carried through the vision of cheap land, state equality and public education as critical to the success of western settlements
- Ohio (in 1803) was the first “public domain” state admitted to the union which received a land grant in support of schools



State Trust Land Grants



- New states received the central section of every township as reserved lands (Section 16) to support public education
 - Mathematical vision of community-building
 - Originally reserved to local township, consistent with agrarian vision
 - Later, reserved to the state
 - Grants later expanded to include 2, 32, 36 as well (Western lands not amenable to farming)
- Congress also issued block grants for universities, hospitals, and other essential state functions

The Trust Responsibility

- The trust lands grants in the lower 48 states were brought to a close with the New Mexico-Arizona Enabling Act of 1910
 - Most extensive land grants of any of the lower 48 states
- Enabling Act imposed detailed requirements for trust management and stated explicitly that lands were held in “trust”
 - U.S. Supreme Court found that a legal “trust” was created by the Enabling Act
 - Since then, all Western states except CA have found that their lands are also held “in trust”

What is a “trust”?

- A trust is a legal relationship in which one party holds property for the benefit of another.
- Three parties:
 - “Settlor” or “trustor” – establishes the trust
 - “Trustee” – administers the trust
 - “Beneficiary” – receives the benefits of the trust
- Identified beneficiary or charitable public purpose for which the property is held in trust. Typical examples:
 - Family trust for education of direct descendants
 - Charitable trust for education of children in the community (state trust doctrine similar to charitable trust)
 - * NOTE: state trust is NOT a private trust – it has a public mission and public beneficiaries

Fiduciary Duties of Trustees

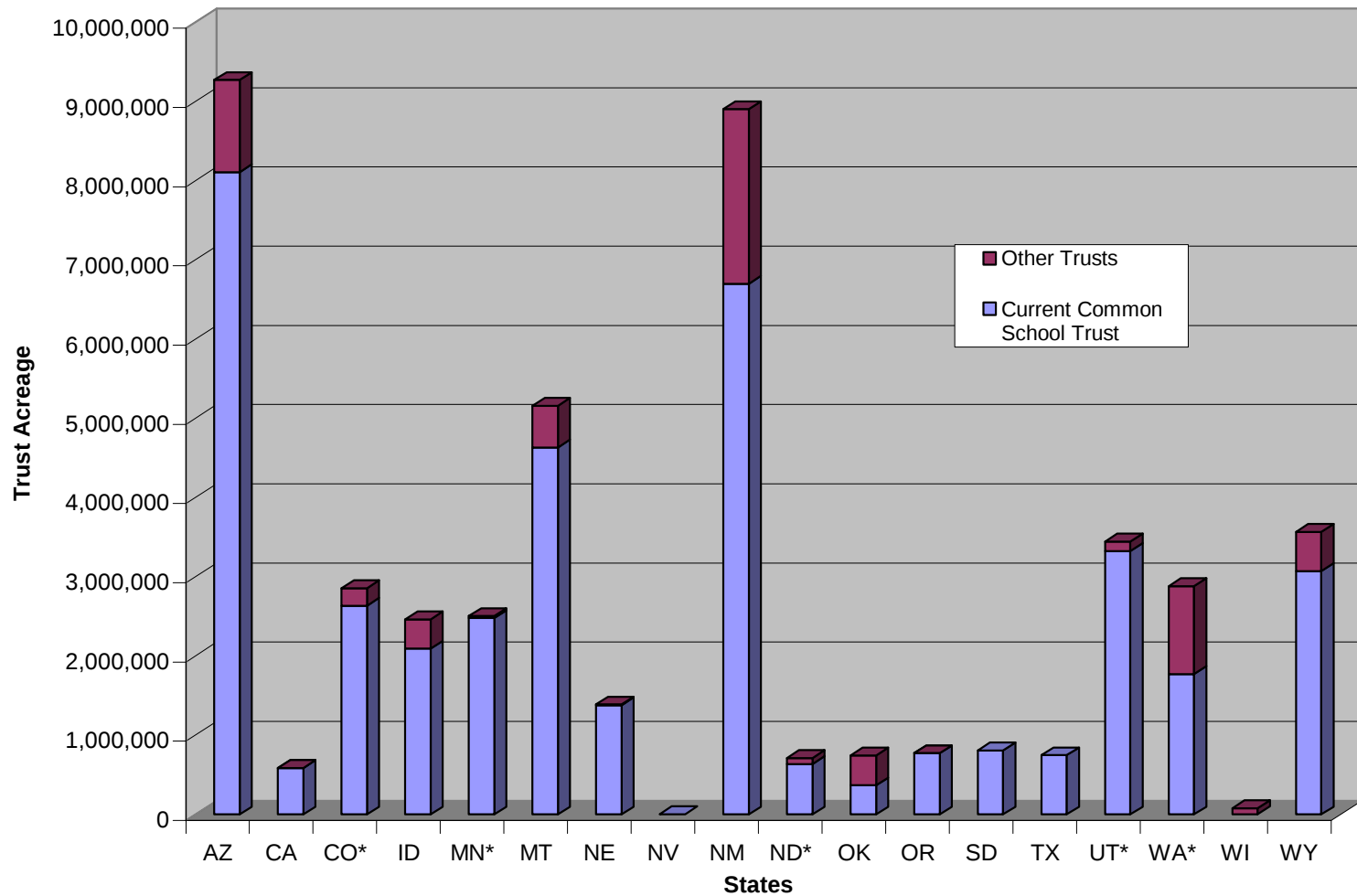
- Duty to follow the settlor's instructions
 - Manage trust resources for the intended purpose
- Duty of loyalty
 - Cannot put interests of self or third parties ahead of interests of trust/beneficiaries
- Duty of prudence
 - Due care, diligence, and skill in management of trust (affirmative and negative conduct)
 - Appropriate expertise, diversification, investigation and assessment, monitoring and re-assessment
- Duty to preserve the trust
 - Protect trust corpus to ensure that trust objectives are met for the long term



Trustee's Additional Obligations as a Public Entity

- Important to understand that state trust managers are NOT private trustees, and trust beneficiaries are NOT private beneficiaries
 - Trust is a public obligation to public beneficiaries
 - It is not the school board association's trust or the teacher's union's trust – it is a trust for a broad public purpose, intergenerational in nature, with a long term focus for current as well as future beneficiaries
- Trust land managers have a broader obligation as public agencies
 - Higher standards for environmental analysis of trust activities
 - Consideration of fiscal impacts to communities before approving developments on state trust lands (Colorado & Arizona)
 - Public notice and reporting of trust related decisions
 - Hold public hearings, maintain public records, and accept public comments
 - Subject to legislative appropriations and directives (although legislature is ALSO subject to the trust responsibility)

Total Trust Land Holdings in the Western U.S.



Composition and Revenue by State, 2010

Arizona



Total Revenues
\$155,429,219

Colorado



Total Revenues
\$67,882,767

Idaho



Total Revenues
\$48,276,294

Montana



Total Revenues
\$157,558,462

New Mexico



Total Revenues
\$420,255,821

Oregon



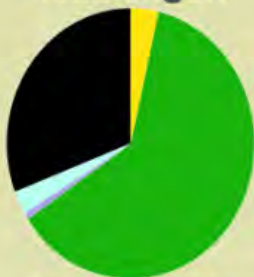
Total Revenues
\$99,071,392

Utah



Total Revenues
\$112,224,848

Washington



Total Revenues
\$337,792,000

Wyoming



Total Revenues
\$233,467,253



Importance of State Trust Lands to the Future of the West

- Trust lands represent a tremendous resource for education, conservation, and for the future development in western states
 - They are – in some states – the largest tracts of remaining unsubdivided lands in proximity to growing urban areas
 - Ideal for master-planned communities and other large-scale uses
 - Many state trust land holdings have significant environmental, recreational, and open space values
 - Ideal for landscape-scale preserves accessible to urban areas – or sustaining ecosystem services the benefit society
 - Could generate tremendous revenues for public education
 - The manner in which they are developed and conserved will contribute greatly to shaping the future development patterns and quality of life in the West

Challenges for State Trust Land Managers in the New West

- Changing demographics leads to changing perceptions of traditional land uses
- New pressures on state trust lands – recreation, public desire for open space
- Changing economy means that many state trust land revenue portfolio's are not always capturing the highest value for the lands



Western Lands & Communities

State Trust Lands Work



- Improved Planning Tools
 - Disposition planning
 - Large-scale regional planning
 - Collaborative planning
- Revenue-generating Conservation Tools
 - Ecosystem services
 - Contributory value
 - Land tenure adjustment
- Renewable Energy Opportunities for State Trust Lands

Ecosystem Services Markets & State Trust Lands

- Compliance Markets
 - Endangered Species Act – U.S. Fish & Wildlife Service
 - §404 of Clean Water Act (wetlands mitigation) – U.S. Army Corps of Engineers
 - Mitigation & Conservation Banking
- Pre-Compliance Markets & Voluntary Markets
 - Carbon credits



New EPA Mitigation Rules – a Game Changer for Large Landowners

- 2008 EPA Mitigation Banking Rule §404 – no longer a preference for “on-site” mitigation, but rather mitigation that preserves larger-scale intact systems
 - Reduces piece meal “postage stamp” approach to conservation efforts by establishing larger reserves that can better preserve intact ecosystem functions and habitat connectivity
- State trust land agencies, as large landholders, are in an ideal position to identify lands suitable for mitigation or conservation banking, and make them available to the ecosystem services market

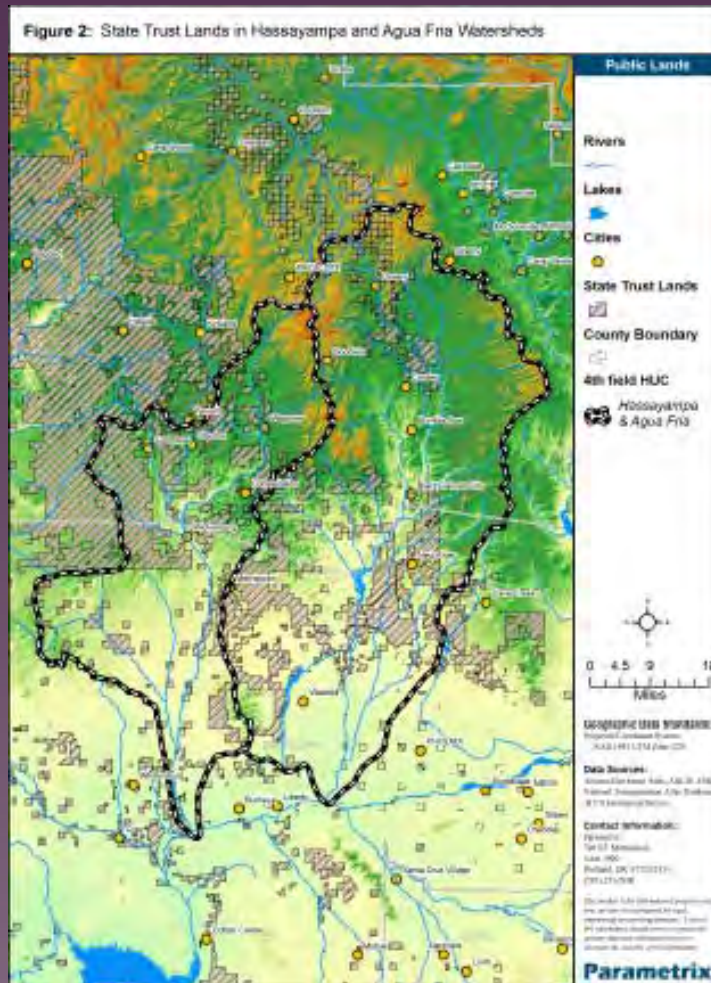
State Trust Land Managers Have Unique Advantages...

- Supply and demand
 - Many ecosystem services are not priced in the market yet – but may eventually be...
 - As human activities continue to impact the environment, ecosystem services will continue to increase in value
- Vast land holdings compared with other bank operators
- Low carrying costs on land – held indefinitely

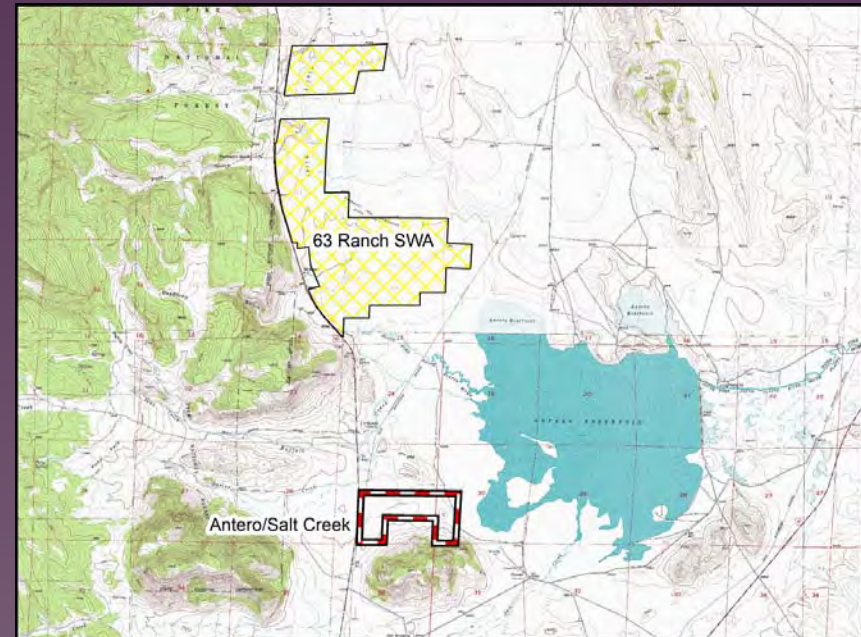


Pilot Efforts to Explore the Potential of Ecosystem Services on State Trust Lands

Wetland Mitigation in Arizona



Ecosystem Services Assessment in Colorado





Thank You!

sculp@sonoraninstitute.org

(602) 393-4310 ext 310

Colorado State Land Board Ecosystem Services Analysis



- Recommendation #1: The Colorado State Land Board should conduct a comprehensive inventory of its land holdings to identify the best and most marketable opportunities for ecosystem services.

Colorado State Land Board Ecosystem Services Analysis



- Recommendation #2: Develop a set of discrete and consistent criteria specific to wetlands mitigation, endangered species mitigation and PES transactions to guide identification of lands for ecosystems services.

Colorado State Land Board Ecosystem Services Analysis



- Recommendation #3: Use ecosystem services criteria to conduct a strategic assessment of the SLB's Stewardship Trust lands.

Colorado State Land Board Ecosystem Services Analysis



- Recommendation #4: SLB should develop appropriate internal expertise and experience with ecosystem services markets in order to effectively evaluate opportunities and ensure the best return on investment.

Colorado State Land Board Ecosystem Services Analysis



- Recommendation #5: The SLB should establish a policy to guide the use of real estate instruments – like conservation easements – to enable lands to qualify for mitigation banking credits.

Colorado State Land Board Ecosystem Services Analysis



- Recommendation #6: Cultivate relationships with key regulating agency staff to facilitate access to current and emerging information about demand and opportunities for ecosystem service provision.