

MARCH 4 & 5, 12, 19, 25 & 26





















































Economic Recovery on Main Street

SAVING MAIN STREET

Community Development Strategies for Incentivizing What We Say We Want in Downtown.











NYC Restaurants Can Expand to Half Capacity Indoors Starting March 19, Cuomo Says New Jersey restaurants will also begin operating at 50 percent capacity starting on the same day

by Erika Adams and Tanay Warerkar | Mar 10, 2021, 3:02pm EST







EAT AND DRINK

Is Indoor Dining at 25 Percent Capacity Enough to Save Local Restaurants?

The updated restrictions are a welcome reprieve for business owners, but many also say it's not enough for long-term success.

PATRICIA KAOWTHUMRONG • JANUARY 5, 2021

Some Colorado Springs restaurants remain closed rather than reopen at 25% capacity

By Rich Laden rich.laden@gazette.com Jan 25, 2021 Updated Jan 29, 2021



COLORADO

Department of Revenue

Enforcement Division - Liquor & Tobacco

1697 Cole Boulevard, Suite 200

Mailing Address: P.O. Box 17087 Denver, CO 80217-0087

BULLETIN 20-09

REFERENCE: EXECUTIVE ORDER No. 20-093 -TEMPORARY MODIFICATIONS - COMMUNAL OUTDOOR DINING AREAS AND PUBLIC CONSUMPTION

DATE: JUNE 5, 2020

The Liquor Enforcement Division recently adopted Regulation 47-302(F), allowing on-premises porarily modify their licensed premises to include outdoor areas in order to stailers and local licensing authorities expressed a desire for wever, the Liquor Code prohibits two or der to temporarily

Home / Government / COVID-19 Information / Guidance & Resources / Businesses / Economic Relief / Temporary Outdoor License **Temporary Outdoor License** Overview Application Process Submit Your Proposal

Temporary Outdoor Expansion Program Extended!

The Temporary Outdoor Expansions Program will now run through October 2021. Please see below for more information.

Si necesita ayuda o tiene preguntas en Español, por favor contacte a el Departamento por correo electrónico a EXLSubmita denvergovorg

and County of Denver created a temporary program to allow restaurants and bars to operate in outdoor settings adjacent to their businesses. The

Colorado offers \$4.1 million to cities that use pavement for people, not cars, as part of coronavirus recovery

The new "Can Do Colorado" initiative offers grants for communities that expand dining, shopping and pedestrian access into common areas, including streets and parking lots



Jason Blevins 4:20 AM MDT on Jun 13, 2020

CDOT Offering \$4 Million in Grants to Promote Public Health & Economic Activity

DENVER - Communities wanting to make creative modifications to state roadways or other public spaces as a way of promoting public health during the COVID emergency, through socially-distant active transportation and economic

development opportunities, can now apply for a grant from the Colorado Department of Transportation. The initiative is

Another \$1M+ in grants awarded for outdoor restaurant expansion

Winter Outdoor Dining Grant Program Launches Today

The state said \$2,418,305 has been awarded to 389 restaurants to help hem expand outdoor dining during the winter months.

Denver Offers Financial Aid to Restaurants for Costs of Expanded Outdoor Space

Colorado Gap Fund Awards \$7 Million To Hundreds Of iness Owners, Thousands More Waiting On Round 2



WE FINALLY BAILED OUT MAIN STREET!!!!



Existing state regulations

+

Existing city regulations

+

NEW state regulations

+

NEW city regulations

+

Applications galore

+

NO MONEY + DYING BUSINESS

BUSINESS OWNER =



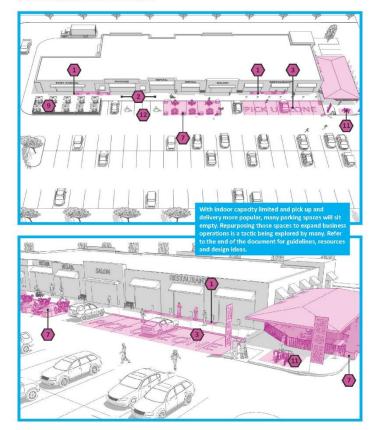
A FRIENDLY BUSINESS GUIDE FOR OUTDOOR EXPANSION TACTICS

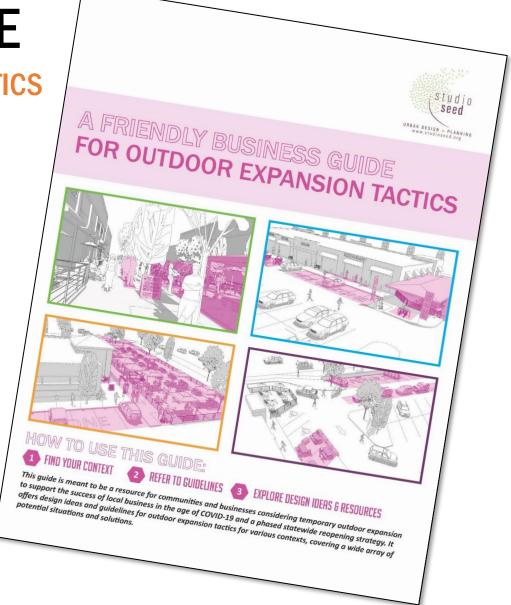
MAIN STREET CONTEXT REPURPOSING A STREET











A FRIENDLY BUSINESS GUIDE FOR OUTDOOR EXPANSION TACTICS

OUTDOOR EXPANSION



DESIGN IDEAS

The following photo examples provide design ideas for temporary installations for outdoor expansion. They are organized by topic and each topic includes four variations based on estimated cost and sturdiness (see reference

diagram in bottom right corner.) They are meant to show a range of ideas and are not representative of all options. Creativity is encouraged!

PARKLETS



SEATING









 $\langle 1 \rangle$

LOW COST



LOW COST

Wood decking and seating with

OUTDOOR EXPANSION



RESOURCES

RENTALS AND PURCHASES

The Recess Factory - Erie, CO

- · Flexible payment options
- Delivery and setup
- Event Fencing + sandbags/securing options
- · Oktoberfest style tables and benches
- Tents + sandbags/securing options



CON
David Janowiec
970-389-0310
david@recessfactory.com

TACT US TO RESERVE NOW: 970-618-6122

Hunter Schoepfin 303-928-9149 hunter@recessfactory.con

Loveland Barricade - Loveland, CO

- · Equipment rental (cones, barricades)
- · Pavement markings
- · Traffic control

CONTACT:

Shawn Severin Office: 970-663-5311 Fax: 970-663-5270

Email: shawnseverin@lovelandbarricade.com

Joseph Brandt Estimator Office: 970-663-5311 Fax: 970-663-5270

Email: ioebrandt@lovelandbarricade.com

Streetscapes - Denver, CO

· Benches, Planters, Bollards, Bike Racks, Umbrellas, and more.

STREETSCAPES



OUTDOOR EXPANSION



RESOURCES





















TACTICAL URBANIST'S GUIDE TO MATERIALS AND DESIGN VERSION 1.0

DECEMBER 20% | CREATED BY THE STREET PLANS COLLABORATIVE, WITH FUNDING FROM THE JOHN S, AND JAMES L. KINGHT FOUNDATION

Tactical Urbanist's Guide to Materials and Design - Materials Resource (by The Streets Collaborative)

Bistro Set on Amazon for \$109 - Lightweight, moveable, colorful 3-piece bistro set



Grand patio 3pc Metal Folding Bistro Set, 2 Chairs and 1 Table, Weather-Resistant Outdoor/Indoor Conversation Set for Patio, Yard, Garden-Yellow

20.50 Table \$100.00 Table \$100.00 Table \$100.00

EASY SET UP: Chairs arrive fully assembled, simply remove packaging









Plastic barriers



Concrete "Jersey" barriers



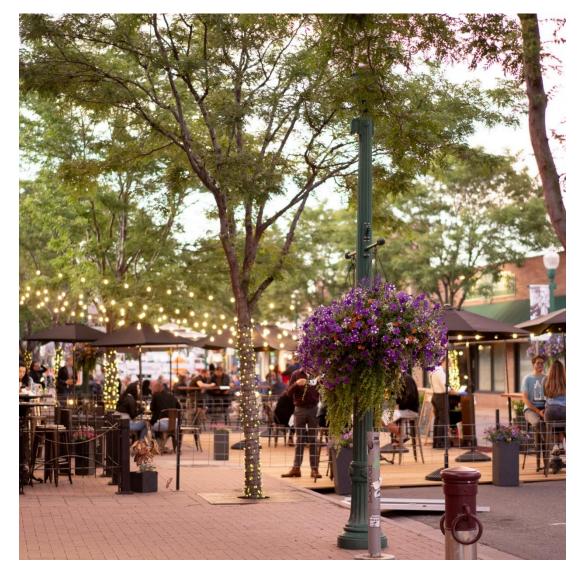
LESS PERMANENCE | MORE PERMANENCE

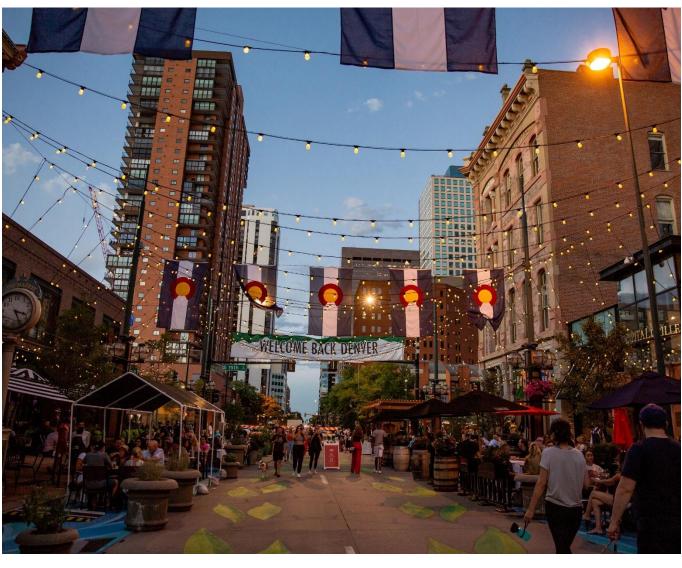




FLAGSTAFF, AZ

FRUITA, CO





ARVADA, CO

LARIMER SQUARE – DENVER, CO





GOLDEN, CO

BOULDER, CO





CRESTED BUTTE, CO

DURANGO, CO



























CREATIVITY!



PRIORITIZING PEOPLE OVER CARS!



BOOZE TO GO!



A SENSE OF HUMOR!

SMALL BUSINESSES ARE UNDER PRESSURE. COVID ACCELERATED THIS TREND. IS THIS NOT A PANDEMIC TOO??











IT'S HARD TO COMPETE WHEN...

E-commerce over brick and mortar keeps growing







Cities offer major incentives to lure big companies/ more jobs

Latest Companies Moving to Denver

Posted at 07/17/2020 08:32 AM by Pat O'Connor



BUSINESS • News

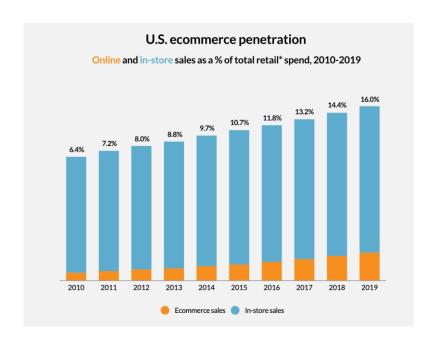
Pax8 plans to create 1,800 jobs in state after receiving incentives

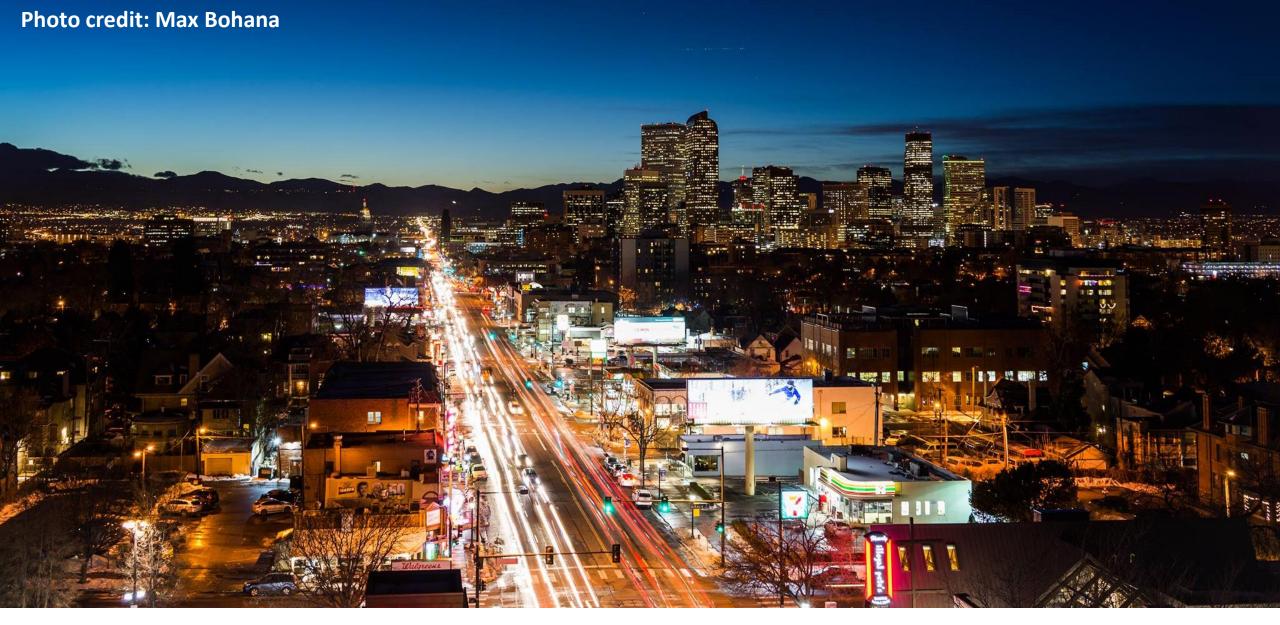
Colorado also looking to land pharmaceutical manufacturer in Boulder



By ALDO SVALDI | asvaldi@denverpost.com | The Denver Post PUBLISHED: February 20, 2020 at 12:40 p.m. | UPDATED: February 20, 2020 at 6:59 p.m.

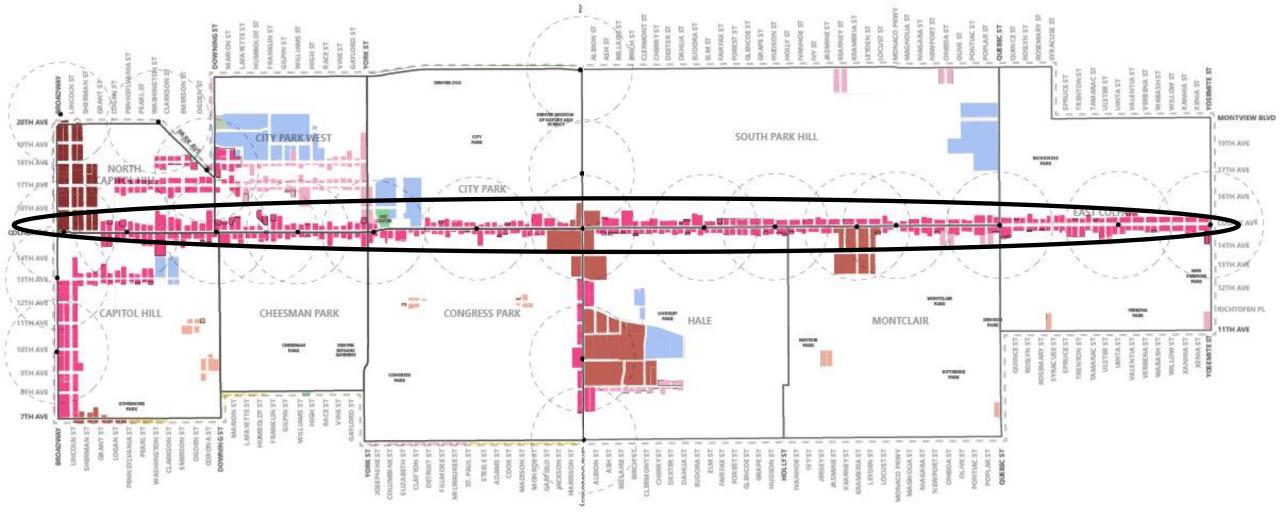
Colorado offers 2nd-largest incentive ever to entice Bay **Area firm to bring 1,500 jobs to Denver**





COLFAX AVENUE - A CASE STUDY

Research and work highlighted from the East Central and East Area Plans in Denver, CO (adopted in 2020)

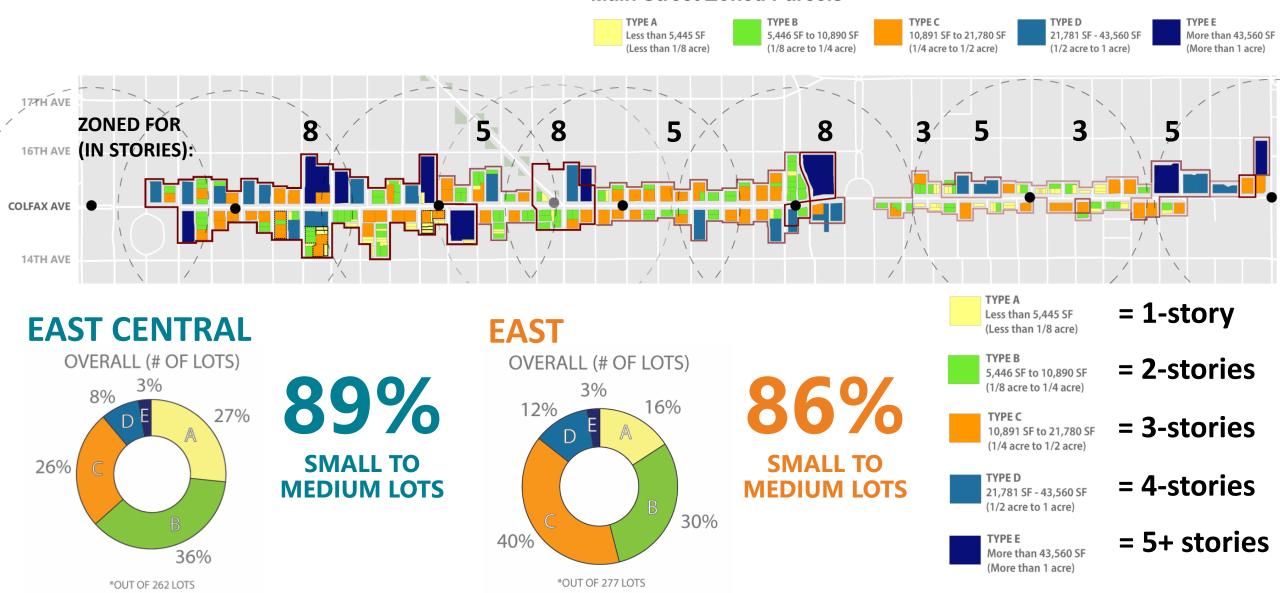


- Very thin strip of commercial property
- Directly adjacent to residential neighborhoods
- Historically full of small, local biz
- Narrow sidewalks with on-street parking
- One to three story "main street" buildings
- Some auto-oriented uses mixed in too

DOES THIS SOUND LIKE YOUR MAIN STREET?

LOT SIZES ON COLFAX

Main Street Zoned Parcels



RECENT DEVELOPMENT ON COLFAX

TAKING UP BIG LOTS...

87% 100%

EAST CENTRAL

FAST

OF DEVELOPMENT HAS OCCURRED ON MFDIUM-LARGE LOTS

TO BUILD SMALL STUFF...

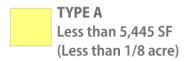
64% 92%

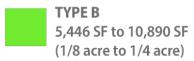
EAST CENTRAL

EAST

OF DEVELOPMENT HAS BEEN ONE-STORY **COMMERCIAL CHAINS**

Main Street Zoned Parcels



















THIS IS WHAT WE GOT...







THIS IS WHAT WE WANTED...

1 – REGULATE WITH AN ECONOMIC DEVELOPMENT LENS THAT IS GEARED TOWARD SUPPORTING SMALL BUSINESS.

- ✓ Most codes are written for the opposite large, new developments and greenfields/ suburban patterns (e.g. corporate chains.)
- ✓ Most incentives are available for the opposite (luring big business/jobs.)
- ✓ Educate importance on all levels from City Council to code compliance officers.
- ✓ Be CREATIVE use new tools!



"But we, during the pandemic, needed to look at recovery through a different lens ... In times like these, we needed to be creative to get new sources of funding." - Betsy Markey, outgoing Executive Director of the Colorado Office of Economic Development and International Trade

- On having to find new sources of funding due to pandemic budget cuts.
- **Energize Colorado Gap Fund and Climber Fund** mentioned as two public-private partnership economic recovery tools

2 - ADDRESS ZONING:

- ✓ <u>LAND USE:</u> Make sure the uses you want to see are allowed, and if not, amend your zoning.

 Conversely, eliminate uses you don't want to see.
- ✓ <u>TEMPORARY USES:</u> Make temporary uses legal and for a time period where a concept can be tested.
- ✓ <u>PARKING:</u> Parking will KILL a project exempt parking requirements for existing buildings/sites of a certain size or age and/or allow public/shared lots and on-street spots to count toward requirements.
- ✓ <u>PROPORTIONALITY:</u> Ensure that required improvements are proportional to the investment.
- ✓ <u>NON-CONFORMITIES:</u> Careful that non-conforming rules don't kill a project.



3 – INITIATE/TEST OUT NEW PROGRAMS

- ✓ <u>ADAPTIVE REUSE PROGRAM:</u> A program/ordinance that overrides more challenging code requirements in order to support small businesses (overlay.)
- ✓ TRANSFER OF DEVELOPMENT RIGHTS: Allow private market to play a part incentivize saving older structures and give owners \$\$\$\$\$ to invest; transfer air rights where development is more feasible/desired.
- ✓ <u>PROVIDE INCENTIVES</u> tax credits, waive fees, matching grants, creative financing, etc.
- ✓ <u>PROVIDE ASSISTANCE</u> ombudsman, main street specialist, fact sheet with FAQs, business matching and marketing, etc.





Development Assistance for Small Business



4 – ENGAGE COMMUNITY

- ✓ <u>BETTER BLOCK PARTY:</u> Pick an area to implement temporary improvements and activation engage community in shaping (clean up, add planters, activate storefronts, food trucks, music, paint, etc.)
- ✓ <u>ENGAGE YOUTH:</u> Work with high school students and job training classes to start a business activate vacant space with temporary use.
- ✓ <u>COMMUNITY CHARRETTE:</u> engage community in rethinking space and ideas for activation.

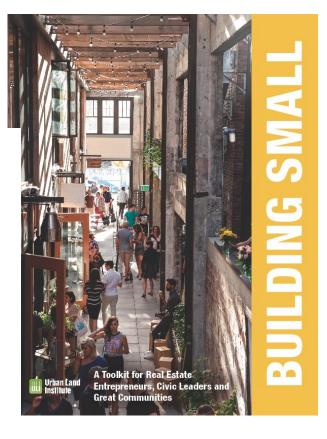


RESOURCES: SMALL SCALE INFILL

- ✓ Lean Code Tool
 - √ <u>https://leanurbanism.org/publications/lean-code-tool/</u>
- ✓ Incremental Development Alliance
 - ✓ https://www.incrementaldevelopment.org/
 - ✓ "Neighborhood Development" FACEBOOK PAGE
- ✓ Aurora Infill Development Incentive Program
- ✓ Phoenix Proportionality Guidelines and Office of Customer Advocacy
- ✓ Parking reductions:
 - ✓ Atlanta, Houston, Miami, Phoenix, Minneapolis
- ✓ ULI's Building Small Toolkit
- ✓ Urban Green/Jim Heid







Susan Henderson Matt Lambert with Bill Spikowski, Jennifer Hurley and Ben B

RESOURCES: ADAPTIVE REUSE

- **Adaptive Reuse Programs**
 - ✓ Phoenix, AZ
 - Chandler, AZ
 - Los Angeles, CA
- ✓ Hotel Conversions Route 66
- **Untapped Potential: Strategies for Revitalization and Reuse**
 - **Model Adaptive Reuse Ordinance**



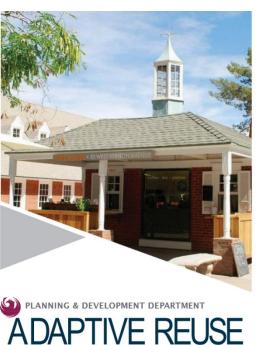


Untapped Potential:

Strategies for Revitalization and Reuse

October 2017





"New Life for Old Buildings.



PRESENTATION BY:

Cheney Bostic, AICP
Principal/Owner of Studio Seed
cbostic@studioseed.org

THANK YOU!









ECONOMIC RECOVERY ON MAIN STREET

Lindsey Wallace, Director of Strategic Projects and Design Services
Main Street America

RMLUI Western Places | Western Spaces Conference March 26, 2021

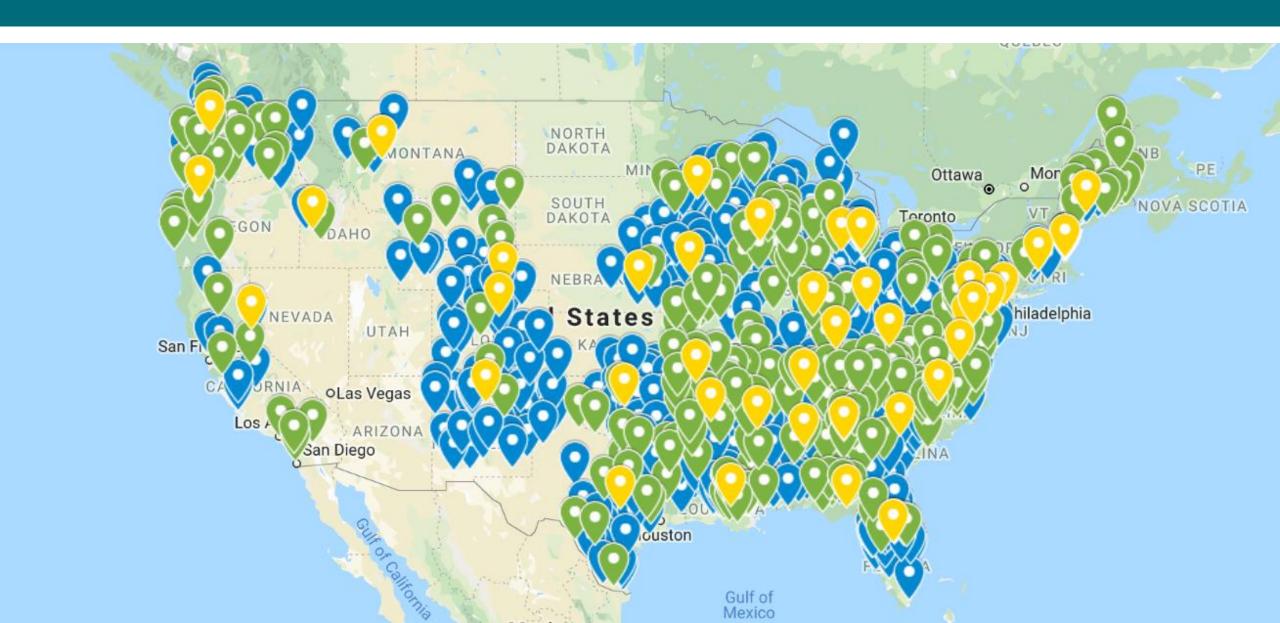
AGENDA

- +Overview: Main Street America
- +COVID-19 Response and Management Efforts
- +Small Business Support
- +National Advocacy

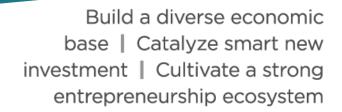
ABOUT MAIN STREET AMERICA

- + Main Street America is a program of the National Main Street Center. It is a national network of 1,000+ local affiliate organizations and 45 State, City, County-level Main Street Coordinating Programs.
- + Main Street programs support revitalization of small towns, mid-sized communities, and urban commercial districts.
- The Main Street Approach equips local leaders and residents with a practical framework for improving the quality of life in their own communities.
- + Main Street America is united by a commitment to revitalizing older and historic commercial districts, supporting strong local economies, and enhancing the distinctive character that makes communities attractive to residents, visitors and businesses.

ABOUT MAIN STREET AMERICA



THE MAIN STREET APPROACHTM



Create an inviting, inclusive atmosphere | Celebrate historic character | Foster accessible. people-centered public spaces

ECONOMIC DESIGN

> COMMUNITY TRANSFORMATION

ORGANIZATION PROMOTION

Build leadership and strong organizational capacity | Ensure broad community engagement Forge partnerships across sectors

Market district's defining assets | Communicate unique features through storytelling Support buy-local experience

©2020 National Main Street Center

MAIN STREET IN ROCKY MOUNTAIN WEST



COLORADO

Department of Local Affairs

cdola.colorado.gov/main-street





comdev.mt.gov/Programs/MainStreet

Nevada Governor's Office of



Empowering Success



www.nvmainstreet.org/



commerce.idaho.gov /communities/mainstreet/



www.nmmainstreet.org/

COVID-19 RESPONSE AND MANAGEMENT EFFORTS

COVID-19 + PLACE NEEDS

Place needs:

- + More physical space in districts for people to shop, visit, travel through safely
 - Rethinking the use of streets, sidewalks, and open space
- + Proper signage and street configuration for delivery and curbside pickup
- Improved digital infrastructure for wifi and e-commerce support
- + Lighter, Quicker, Cheaper approaches to test for long-term possibilities
- + Place governance, community engagement, programming



COLORADO MAIN STREET: THE MAIN THING



Search

Assessment Appeals

Disaster Recovery

Housing

Local Government

Property Taxation

Home > Colorado Main Street Program > The Main Thing

The Main Thing





The Main Thing is a collection of resources addressing reopening the economy compiled by Colorado Main Street to highlight innovations,

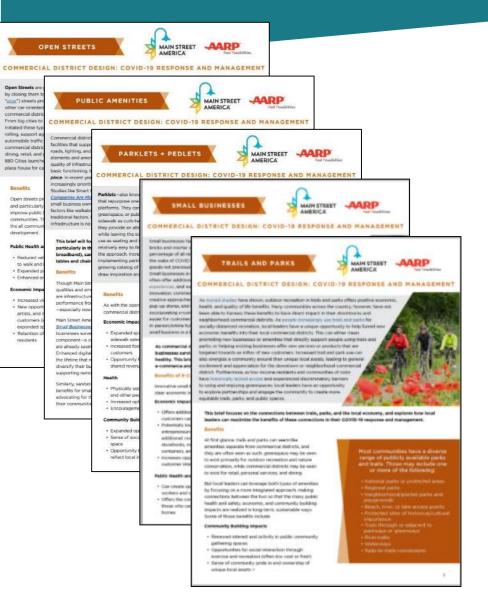
POP-UP CONVERSATION







COMMERCIAL DISTRICT DESIGN: COVID-19 RESPONSE AND MANAGEMENT



About the Series

Produced in collaboration between Main Street America and AARP's Livable Communities, Commercial District Design: COVID-19 Response and Management is a series of design-centered briefs developed to equip community leaders with safe, equitable, age-friendly strategies to support economic recovery from the impacts of COVID-19 in rural downtowns and urban neighborhood commercial districts.

www.mainstreet.org/aarp

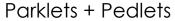
DESIGN SOLUTIONS + COVID-19 RESPONSE

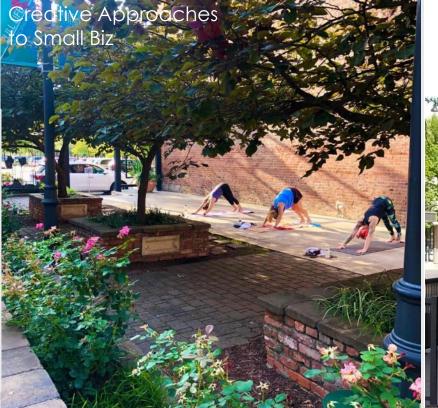
Trails, Parks + Economy





Open Streets







SMALL BUSINESS SUPPORT

GRANTS AND LOANS















NATIONAL ADVOCACY

AMERICAN RESCUE PLAN (ARP)

American Rescue Plan (ARP): \$1.9 trillion in support for new + existing federal programs

+ Small Business Support:

- \$7.25 billion to the Paycheck Protection Program (PPP)
- Restores the State Small Business Credit Initiative (SSBCI), which will deliver \$10 billion in flexible, affordable capital to small businesses.
- New, \$28.6 billion program to support independent bars and restaurants.
 - The Independent Restaurant Coalition has specific resources to prepare restaurants for this grant opportunity.

AMERICAN RESCUE PLAN (ARP)

+ State and Local Funding:

- \$350 billion dollars of state and local funding.
- Can be used by states and cities to cover costs or replace revenue due to the pandemic.
- Broadly, this will help many communities that have suffered budget shortfalls.
- National League of Cities hosting weekly calls re: local funds.

+ Community Navigator Program

- Established through the Small Business Administration (SBA)
- \$100 million program will provide funding to entities that are assisting small businesses in accessing SBA programs, including private non-profits and local governments.

AMERICAN RESCUE PLAN (ARP)

+ Economic Development Administration (EDA) funding:

- \$3 billion in additional funding to the EDA through the Economic Adjustment Assistance program.
- Flexible funding, and all non-profit entities and local governments are eligible.
- + Main Street America has been advocating for support for revitalization programs through a competitive grant program through the EDA.

Questions?

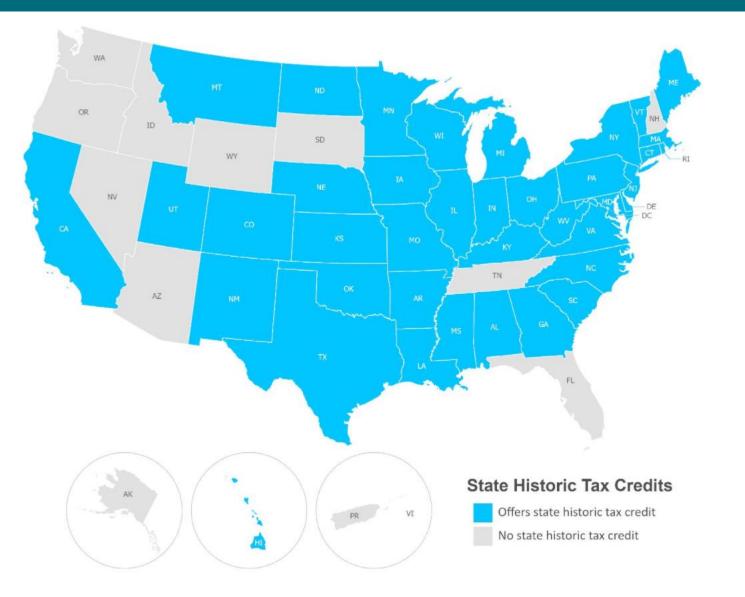
Reach out to Kelly Humrichouser, Director of Government Relations | KHumrichouser@savingplaces.org





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HISTORIC TAX CREDITS





savingplaces.org/historic-tax-credits

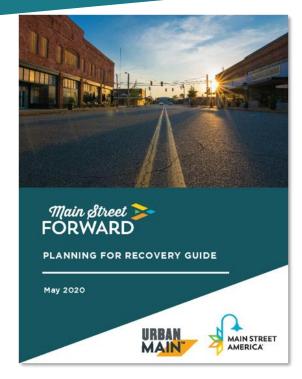




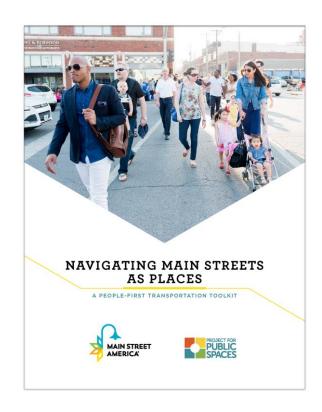
ntcic.com/public-policy/

ADDITIONAL RESOURCES





www.mainstreet.org/mainstreetforward



www.mainstreet.org/mainstreetnow/now2021

www.mainstreet.org/navigatingmainstreets



LINDSEY WALLACE

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