The Closer: Intra-School Competition

On October 25 and 26, Denver Law held its second intra-school version of *The Closer* negotiation competition tailored after the national event that takes place at Baylor Law School each January. Fourteen students participated in this year’s event, with 7 competitors acting as counsel for Pueblo Avalon, Inc., the borrower and 7 competitors acting as counsel for Theater Funding, LLC, the lender. Students competed in two 30-minute negotiations during the preliminary rounds on October 25, with the goal of finalizing the term loan agreement. Each round was observed and scored by 2 local attorneys. The top 2 competitors from each side of the transaction advanced to the final rounds on Saturday, received additional information, and competed in one final 30-minute round judged by 3 local attorneys.

Meagan Anderson (2L) and Bradley Scoble (2L) were named the winners representing Pueblo Avalon and Theater Funding, respectively. Anthony Gunnell (2L) and Sean Magraw (3L) were named the runners’ up representing Pueblo Avalon and Theater Funding, respectively.

Congratulations to all the student competitors!

Business Law Institute 2019
(By: Remí Ri’Chard: 3L)

Each year the Business Law and Taxation Law sections of the Colorado Bar Association host a Business Law Institute. The Institute invites attorneys to come together to discuss recent legal developments, hot topics and essential knowledge for every business attorney. Every year the Business Law Section of the Colorado Bar Association sponsors students from Denver Law and CU Law to attend the event for free.
Students selected to attend were given the opportunity to learn about new and emerging topics in the legal industry. Break-out sessions included valuable discussions on new legislation, including recent tax reform, new hemp regulations, and updates on data privacy laws. Many break-out sessions were also directly applicable to course work for Corporate and Commercial Law Certificate students, including drafting tips, client counseling, and accounting principles. Ultimately, students were able to network with leading industry attorneys and make valuable connections for the future. If the opportunity arises, students should take advantage of a chance to attend the Business Law Institute in the future.

**Pioneer Venture Group**
*(By: James Taravella: 3L)*

The Pioneer Venture Group (PVG) is the first student-led venture fund at DU. PVG invests up to $25K in early-stage companies across multiple industries including healthcare, technology, consumer goods, agriculture, and clean energy. The inaugural cohort consists of students from the Sturm College of Law, the Daniels College of Business, and the Josef Korbel School of International Studies. The aim is to give students exposure to the Venture Capital space by hearing pitches, conducting due diligence, making investment decisions, and managing relationships with the startups we invest in.

The fund is in the process of finalizing its due diligence procedures and its investment thesis. Further, it is actively sourcing startups to invest in that will give students ample experience with due diligence and investment management. As a part of this process, the fund participated in Denver Startup Week, where students heard pitches from roughly 12 startups. Students from the fund also participated in a term sheet and capitalization table workshop at Law Bank in conjunction with the Venture Law Society.

For more info on the PVG, email Kieran Edstrom.
**Transactional LawMeet**

Denver Law will be hosting a regional LawMeet transactional competition on Friday, April 3, 2020. Twelve law school teams from around the US will participate, including one team from Denver Law and one team from CU Law. Be on the lookout for an announcement about how to apply and try out for Denver Law’s team.

**Business Law Section**

Are you interested in networking and meeting local business lawyers? Then you should become a student member of the Colorado Bar Association and the Business Law Section (students join for free). Be sure to join the Business Law Section, which holds a number of events every year and allows students to attend the “Lunch and Learn” continuing legal education series for free.

**Colorado Bar Association - Business Law Section Con’t**

These are some of the Business Law Section’s upcoming events (contact Prof. Bowers if you are interested):

- **November 5** (8 - 9am Webcast): M&A Breakfast Series: Maximizing M&A Outcomes
- **November 20** (12 - 1pm Webcast): The SAFE Banking Act: Will Cannabis Industry Businesses & Employees Soon be Bank Customers?
- **December 5** (9am - 4:30pm at CBA-CLE): 23 Mistakes Experienced Drafters Usually Make

**Student Advising**

Not sure what classes you should be taking, the order in which to tackle them, or whether you have met all the requirements of the CCLP certificate, then you should take advantage of student advising. Schedule a time to meet with Randy Wagner who can help guide you through the process (rwagner@law.du.edu).